## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		FORM 10-Q	
(Mark One) ⊠	QUARTERLY REPORT PURSUANT ACT OF 1934	TO SECTION 13 OR	15(d) OF THE SECURITIES EXCHANGE
	For the Qua	rterly Period Ended Marcl OR	n 31, 2022
	TRANSITION REPORT PURSUANT ACT OF 1934	TO SECTION 13 OR	15(d) OF THE SECURITIES EXCHANGE
		ne transition period from ission File Number: 001-35	to 5060
	PACIRA	BIOSCIENCE of Registrant as Specified in it	S, INC.
	 Delaware		51-0619477
	(State or Other Jurisdiction of Incorporation or Organization)		(I.R.S. Employer Identification No.)
	(Address and	st Kennedy Boulevard, Sui Tampa, Florida, 33609 Zip Code of Principal Executiv (813) 553-6680 Telephone Number, Including A	re Offices)
	Securities reg	istered pursuant to Section 1	2(b) of the Act
	Title of each class	Trading symbol	Name of each exchange on which registered
Con	nmon Stock, par value \$0.001 per share	PCRX	Nasdaq Global Select Market
1934 during th			by Section 13 or 15(d) of the Securities Exchange Act of ed to file such reports), and (2) has been subject to such filing
	(§ 232.405 of this chapter) during the preceding		ive Data File required to be submitted pursuant to Rule 405 of er period that the registrant was required to submit such
an emerging gr			iler, a non-accelerated filer, a smaller reporting company, or er", "smaller reporting company", and "emerging growth
	Large accelerated fil	er 🗵	Accelerated filer □

Smaller reporting company  $\square$  Emerging growth company  $\square$ 

Non-accelerated filer □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of the Exchange Act. $\Box$
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ Yes ☒ No
As of April 29, 2022, 45,436,752 shares of the registrant's common stock, \$0.001 par value per share, were outstanding.

#### PACIRA BIOSCIENCES, INC. QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2022

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### PART I — FINANCIAL INFORMATION Item 1. FINANCIAL STATEMENTS (Unaudited)

## PACIRA BIOSCIENCES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

(Unaudited)

ASSETS Current assets: Cash and cash equivalents Short-term available-for-sale investments Accounts receivable, net Inventories, net Prepaid expenses and other current assets Total current assets Fixed assets, net Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets Investments and other assets  LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Current portion delong-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Conve	226,751 225,443 92,103 103,662 19,059 667,018 189,767 74,271 145,722	\$ 585,578 70,831 96,318 98,550 14,771
Cash and cash equivalents Short-term available-for-sale investments Accounts receivable, net Inventories, net Prepaid expenses and other current assets Total current assets Fixed assets, net Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Investments and other assets  LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Long-term debt, net Lease liabilities Convertible senior notes net Congerterm debt, net Congerterm debt, net Lease liabilities Contingent consideration Other liabilities Total liabilities	225,443 92,103 103,662 19,059 667,018 189,767 74,271	\$ 70,831 96,318 98,550
Short-term available-for-sale investments Accounts receivable, net Inventories, net Prepaid expenses and other current assets Total current assets Fixed assets, net Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Long-term debt, net Lease liabilities Convertible senior notes, net Current portion of consideration Other liabilities Total liabilities Total liabilities	225,443 92,103 103,662 19,059 667,018 189,767 74,271	\$ 70,831 96,318 98,550
Accounts receivable, net Inventories, net Prepaid expenses and other current assets  Total current assets  Fixed assets, net Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Total assets  S LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Total liabilities  Total liabilities	92,103 103,662 19,059 667,018 189,767 74,271	96,318 98,550
Inventories, net Prepaid expenses and other current assets  Total current assets Fixed assets, net Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Current portion of long-term debt, net Lease liabilities Convertible senior notes, net Consider and the senior notes are the convertible senior notes	103,662 19,059 667,018 189,767 74,271	98,550
Prepaid expenses and other current assets  Total current assets  Fixed assets, net  Right-of-use assets, net  Goodwill  Intangible assets, net  Deferred tax assets  Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable  Accrued expenses  Lease liabilities  Convertible senior notes, net  Current portion of long-term debt, net Income taxes payable  Total current liabilities  Convertible senior notes, net  Long-term debt, net Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities	19,059 667,018 189,767 74,271	
Total current assets  Fixed assets, net  Right-of-use assets, net  Goodwill  Intangible assets, net  Deferred tax assets  Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable Accrued expenses Lease liabilities  Convertible senior notes, net Current portion of long-term debt, net Income taxes payable  Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Deferred revenue Contingent consideration Other liabilities  Total liabilities	667,018 189,767 74,271	14 771
Fixed assets, net Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Convertible senior notes, net Cong-term debt, net Cong-term debt, net Lease liabilities  Convertible senior notes, net Cong-term debt, net Lease liabilities  Total current consideration  Other liabilities  Total liabilities	189,767 74,271	11,771
Right-of-use assets, net Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable Accrued expenses Lease liabilities  Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Convertible senior notes, net Cong-term debt, net Lease liabilities  Convertible senior notes, net Cong-term debt, net Lease liabilities  Total current consideration  Other liabilities  Total liabilities	74,271	866,048
Goodwill Intangible assets, net Deferred tax assets Investments and other assets  Total assets  S LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Lease liabilities  Convertible senior notes, net Income taxes payable Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities		188,401
Intangible assets, net Deferred tax assets Investments and other assets  Total assets  S  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses Lease liabilities  Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Lease liabilities  Convertible senior notes, net Convertible senior notes, net Convertible senior notes, net Convertible senior notes, net Contingent consideration  Other liabilities  Total liabilities  Total liabilities	145,722	76,410
Deferred tax assets Investments and other assets  Total assets  EIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Convertible senior notes, net Convertible senior notes, net Convertible senior notes, net Convertible senior notes, net Long-term debt, net Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities		145,175
Investments and other assets  Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable  Accrued expenses  Lease liabilities  Convertible senior notes, net  Current portion of long-term debt, net  Income taxes payable  Total current liabilities  Convertible senior notes, net  Lease liabilities  Convertible senior notes, net  Convertible senior notes, net  Convertible senior notes, net  Convertible senior notes, net  Contingent consideration  Other liabilities  Total liabilities	609,646	623,968
Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable  Accrued expenses  Lease liabilities  Convertible senior notes, net  Current portion of long-term debt, net  Income taxes payable  Total current liabilities  Convertible senior notes, net  Long-term debt, net  Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities	169,282	153,364
LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:	35,770	21,987
Current liabilities: Accounts payable \$ Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities	1,891,476	\$ 2,075,353
Current liabilities:     Accounts payable \$     Accrued expenses     Lease liabilities     Convertible senior notes, net     Current portion of long-term debt, net     Income taxes payable     Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities		
Accrued expenses Lease liabilities Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Long-term debt, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities		
Lease liabilities  Convertible senior notes, net  Current portion of long-term debt, net  Income taxes payable  Total current liabilities  Convertible senior notes, net  Long-term debt, net  Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities	14,843	\$ 10,543
Convertible senior notes, net Current portion of long-term debt, net Income taxes payable Total current liabilities Convertible senior notes, net Long-term debt, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities	87,669	127,555
Current portion of long-term debt, net Income taxes payable Total current liabilities  Convertible senior notes, net Long-term debt, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities	8,018	7,891
Income taxes payable Total current liabilities Convertible senior notes, net Long-term debt, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities	160,000	350,466
Total current liabilities  Convertible senior notes, net  Long-term debt, net  Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities	33,680	24,234
Convertible senior notes, net Long-term debt, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities	863	429
Long-term debt, net Lease liabilities Deferred revenue Contingent consideration Other liabilities Total liabilities	305,073	521,118
Lease liabilities  Deferred revenue  Contingent consideration  Other liabilities  Total liabilities	402,915	339,267
Deferred revenue Contingent consideration Other liabilities Total liabilities	326,828	335,263
Contingent consideration Other liabilities Total liabilities	69,710	71,727
Other liabilities  Total liabilities	10,125	10,125
Total liabilities	56,527	57,598
	10,722	9,847
Commitments and contingencies (Note 16)	1,181,900	1,344,945
Stockholders' equity:		
Preferred stock, par value \$0.001; 5,000,000 shares authorized; none issued and outstanding at March 31, 2022 and December 31, 2021	_	_
Common stock, par value \$0.001; 250,000,000 shares authorized; 45,064,459 and 44,734,308 shares issued and outstanding at March 31, 2022 and December 31, 2021, respectively	45	45
Additional paid-in capital	867,890	942,091
Accumulated deficit	(157,832)	(211,895)
Accumulated other comprehensive income (loss)	(527)	167
Total stockholders' equity	709,576	730,408
Total liabilities and stockholders' equity	1,891,476	\$ 2,075,353

See accompanying notes to condensed consolidated financial statements.

### PACIRA BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

### (In thousands, except per share amounts) (Unaudited)

(Cinautica)		
		onths Ended rch 31,
	2022	2021
Revenues:		
Net product sales	\$ 157,422	\$ 118,738
Royalty revenue	569	289
Total revenues	157,991	119,027
Operating expenses:		
Cost of goods sold	36,074	31,349
Research and development	21,605	15,879
Selling, general and administrative	64,260	48,522
Amortization of acquired intangible assets	14,322	1,967
Acquisition-related charges, product discontinuation and other	4,337	1,873
Total operating expenses	140,598	99,590
Income from operations	17,393	19,437
Other (expense) income:		
Interest income	271	415
Interest expense	(10,246)	(6,971)
Other, net	(124)	(157)
Total other expense, net	(10,099)	(6,713)
Income before income taxes	7,294	12,724
Income tax expense	(466)	(2,355)
Net income	\$ 6,828	\$ 10,369
Net income per share:		
Basic net income per common share	\$ 0.15	\$ 0.24
Diluted net income per common share	\$ 0.15	\$ 0.23
Weighted average common shares outstanding:		
Basic	44,869	43,833
Diluted	46,438	45,966

See accompanying notes to condensed consolidated financial statements.

### PACIRA BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (In thousands) (Unaudited)

	Three Mor Mar	nths Er ch 31,	ıded
	2022		2021
Net income	\$ 6,828	\$	10,369
Other comprehensive income (loss):			
Net unrealized loss on investments, net of tax	(733)		(150)
Foreign currency translation adjustments	39		4
Total other comprehensive loss	(694)		(146)
Comprehensive income	\$ 6,134	\$	10,223

See accompanying notes to condensed consolidated financial statements.

## PACIRA BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2022 AND 2021

#### (In thousands) (Unaudited)

	Common Stock			Additional Paid-In			1.4.1	,	Accumulated Other Comprehensive			
	Shares	An	nount		Paid-in Capital	A	Accumulated Deficit		Income (Loss)		Total	
Balance at December 31, 2021	44,734	\$	45	\$	942,091	\$	(211,895)	\$	167	\$	730,408	
Reclassification of the equity components of convertible senior notes to liability upon adoption of					(0.6, 4.60)		47.005				(40.222)	
Accounting Standards Update 2020-06 (Note 2)	_				(96,468)		47,235				(49,233)	
Exercise of stock options	323		_		11,078		_		_		11,078	
Vested restricted stock units	7		_		_							
Stock-based compensation	_		_		11,189		_		_		11,189	
Other comprehensive loss (Note 11)	_		_		_		_		(694)		(694)	
Net income					<u> </u>		6,828		<u> </u>		6,828	
Balance at March 31, 2022	45,064	\$	45	\$	867,890	\$	(157,832)	\$	(527)	\$	709,576	

	Common Stock			ck Additional Paid-In		cumulated	Accumulated Other Comprehensive		
	Shares	Amount		Capital	Ac	Deficit	Income (Loss)		Total
Balance at December 31, 2020	43,637	\$ 44	. §	\$ 873,201	\$	(253,875)	\$ 318	\$	619,688
Exercise of stock options	317	_	-	10,797		_	_		10,797
Vested restricted stock units	4	_		_		_	_		_
Stock-based compensation	_	_	-	10,110		_	_		10,110
Other comprehensive loss (Note 11)	_	_		_		_	(146)		(146)
Net income	_	_	-	_		10,369	_		10,369
Balance at March 31, 2021	43,958	\$ 44	. §	\$ 894,108	\$	(243,506)	\$ 172	\$	650,818

See accompanying notes to condensed consolidated financial statements.

# PACIRA BIOSCIENCES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Three M	Ionths arch 3	1,
	2022		2021
Operating activities:			
Net income	\$ 6,828	3 \$	10,369
Adjustments to reconcile net income to net cash provided by operating activities:			
Deferred taxes	29		1,746
Depreciation of fixed assets and amortization of intangible assets	20,033		4,851
Amortization of debt issuance costs	1,179		651
Amortization of debt discount	700		5,657
Loss (gain) on disposal of fixed assets	Ģ		(11)
Stock-based compensation	11,189		10,110
Changes in contingent consideration	(1,071		(1,127)
Loss on investment	18	Ş	155
Changes in operating assets and liabilities:			
Accounts receivable, net	4,21		462
Inventories, net	(5,112		43
Prepaid expenses and other assets	(4,260		254
Accounts payable	6,103		(1,351)
Accrued expenses and income taxes payable	(9,161	)	(18,027)
Other liabilities	70	)	(1,701)
Net cash provided by operating activities	30,77	<i>!</i>	12,081
Investing activities:			
Purchases of fixed assets	(7,668	5)	(13,073)
Purchases of available-for-sale investments	(155,601	)	(186,653)
Sales of available-for-sale investments	_	-	145,282
Payment of contingent consideration	(32,000	1)	_
Purchases of equity and debt investments	(12,750	)	(1,220)
Net cash used in investing activities	(208,019	·)	(55,664)
Financing activities:			
Proceeds from exercises of stock options	11,024	ļ	10,325
Repayment of 2024 convertible senior notes	(192,609	)	_
Net cash provided by (used in) financing activities	(181,585	<u> </u>	10,325
Net decrease in cash and cash equivalents	(358,827	<u>-</u> -	(33,258)
Cash and cash equivalents, beginning of period	585,578	-	99,957
Cash and cash equivalents, end of period	\$ 226,75	_	66,699
Supplemental cash flow information:		_ =	,
Cash paid for interest	\$ 9,96	7 \$	1,686
Cash paid for income taxes, net of refunds		\$	1,000
Non-cash investing and financing activities:	*	_	_
Fixed assets included in accounts payable and accrued liabilities	\$ 6,244	1 \$	7,033

See accompanying notes to condensed consolidated financial statements.

## PACIRA BIOSCIENCES, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 1—DESCRIPTION OF BUSINESS

Pacira BioSciences, Inc. and its subsidiaries (collectively, the "Company" or "Pacira") is the industry leader in its commitment to non-opioid pain management and providing a non-opioid option to as many patients as possible to redefine the role of opioids as rescue therapy only. The Company's long-acting, local analgesic, EXPAREL® (bupivacaine liposome injectable suspension), was commercially launched in the United States, or U.S., in April 2012 and approved in select European countries and the United Kingdom, or U.K. in November 2021. EXPAREL utilizes the Company's proprietary multivesicular liposome drug delivery technology that encapsulates drugs without altering their molecular structure, and releases them over a desired period of time. In November 2021, the Company acquired Flexion Therapeutics, Inc., or Flexion, and added ZILRETTA® (triamcinolone acetonide extended-release injectable suspension) to its product portfolio. ZILRETTA is the first and only extended-release, intra-articular (meaning in the joint) injection indicated for the management of osteoarthritis, or OA, knee pain. For more information, see Note 4, *Flexion Acquisition*. In April 2019, the Company added ioverao® to its commercial offering with the acquisition of MyoScience, Inc., or MyoScience (the "MyoScience Acquisition"). The ioverao system is a handheld cryoanalgesia device used to deliver a precise, controlled application of cold temperature to only targeted nerves.

Pacira is subject to risks common to companies in similar industries and stages, including, but not limited to, competition from larger companies, reliance on revenue from three products, reliance on a limited number of wholesalers, reliance on a limited number of manufacturing sites, new technological innovations, dependence on key personnel, reliance on third-party service providers and sole source suppliers, protection of proprietary technology, compliance with government regulations and risks related to cybersecurity.

The Company is managed and operated as a single business focused on the development, manufacture, marketing, distribution and sale of non-opioid pain management and regenerative health solutions. The Company is managed by a single management team, and consistent with its organizational structure, the Chief Executive Officer and Chairman manages and allocates resources at a consolidated level. Accordingly, the Company views its business as one reportable segment to evaluate performance, allocate resources, set operational targets and forecast its future financial results.

#### Coronavirus (COVID-19) Pandemic

Since early 2020, the Company's revenues have been impacted by the global pandemic caused by a novel strain of coronavirus (COVID-19) and pandemic-related challenges that included the significant postponement or suspension in the scheduling of elective surgical procedures due to public health guidance and government directives. While the degree of impact has diminished during the course of the pandemic due to the introduction of vaccines and therapeutics, as well as the lessening of elective surgery restrictions, certain pandemic-related operational and staffing challenges persist. For instance, while many restrictions have since eased with COVID-19 vaccines now widely available, the elective surgery market faced additional pandemic-related challenges in August and September 2021 due to regional surges in COVID-19 variant cases, staffing shortages and fatigue from care teams addressing significant procedure backlogs, and in December 2021, the COVID-19 Omicron variant prompted some government restrictions on elective surgical procedures and created surgical staffing challenges, both of which began to ease in January 2022. The Company's manufacturing sites are operational and have safety protocols and guidelines as recommended by federal, state and local governments. Indirect effects of the pandemic may include longer lead-times for or the inability to secure a sufficient supply of materials due to the prioritization by certain suppliers for COVID-19 vaccine manufacturing. The situation remains dynamic and subject to rapid and possibly material changes. Additional negative impacts may also arise from the COVID-19 pandemic that the Company is unable to foresee. The nature and extent of such impacts will depend on future developments, which are highly uncertain and cannot be predicted.

#### NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation and Principles of Consolidation

These interim condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America, or GAAP, and in accordance with the rules and regulations of the United States Securities and Exchange Commission (SEC), for interim reporting. Pursuant to these rules and regulations, certain information and footnote disclosures normally included in complete annual financial statements have been condensed or omitted. Therefore, these interim condensed consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements and notes thereto included in the Company's <u>Annual Report on Form 10-K for the year ended December 31, 2021.</u>

The condensed consolidated financial statements at March 31, 2022, and for the three-month periods ended March 31, 2022 and 2021, are unaudited, but include all adjustments (consisting of only normal recurring adjustments) which, in the opinion of management, are necessary to present fairly the financial information set forth herein in accordance with GAAP. The condensed consolidated balance sheet at December 31, 2021 is derived from the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021. The condensed consolidated financial statements as presented reflect certain reclassifications from previously issued financial statements to conform to the current year presentation. The accounts of wholly-owned subsidiaries are included in the condensed consolidated financial statements. Intercompany accounts and transactions have been eliminated in consolidation.

The results of operations for these interim periods are not necessarily indicative of results that may be expected for any other interim periods or for the full year.

#### Concentration of Major Customers

The Company sells EXPAREL through a drop-ship program under which orders are processed through wholesalers (including AmerisourceBergen Health Corporation, Cardinal Health, Inc. and McKesson Drug Company), but shipments of the product are sent directly to individual accounts, such as hospitals, ambulatory surgery centers and individual doctors. The Company also sells EXPAREL directly to ambulatory surgery centers and physicians. The Company sells ZILRETTA primarily to specialty distributors and a specialty pharmacy, who then subsequently resell ZILRETTA to physicians, clinics and certain medical centers or hospitals. The Company also contracts directly with healthcare providers and intermediaries such as Group Purchasing Organizations, or GPOs. The Company sells iovera° directly to end users and its bupivacaine liposome injectable suspension for veterinary use to a third-party licensee in the U.S.

The table below includes the percentage of revenues comprised by the Company's three largest wholesalers in each period presented:

		Months Ended Aarch 31,
	2022	2021
Largest wholesaler	31%	32%
Second largest wholesaler	23%	29%
Third largest wholesaler	22%	27%
Total	76%	88%

The percentage of revenues from the Company's three largest wholesalers have shifted in the current year with the integration of ZILRETTA sales in 2022.

#### Recently Adopted Accounting Pronouncements

In August 2020, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update, or ASU, 2020-06, *Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity's Own Equity (Subtopic 815-40)*, which limits the number of convertible instruments that require separate accounting to (i) those with embedded conversion features that are not clearly and closely related to the debt, that meet the definition of a derivative and that do not qualify for the scope exception from derivative accounting and (ii) convertible debt instruments issued with substantial premiums for which the premiums were recorded as paid in capital. In addition, the new guidance requires diluted earnings per share calculations be prepared using the if-converted method instead of the treasury stock method. The Company elected to adopt the new guidance using a modified retrospective method of transition, which applied to transactions outstanding at January 1, 2022. As a result, the Company does not separately present in equity an embedded conversion feature for its convertible debt. Instead, the Company accounts for its convertible debt instruments wholly as debt. In addition, the Company did not record interest expense on the previously recorded discount on its convertible debt. The impact on the condensed consolidated balance sheet at January 1, 2022 increased net debt by approximately \$64.9 million, reduced accumulated deficit by \$47.2 million, reduced additional paid-in capital by \$96.5 million and decreased deferred tax liabilities by \$15.7 million.

#### NOTE 3—REVENUE

#### Revenue from Contracts with Customers

The Company's net product sales consist of (i) EXPAREL in the U.S., the European Union, or E.U., and the U.K.; (ii) ZILRETTA in the U.S.; (iii) iovera° in the U.S., Canada and the E.U. and (iv) sales of, and royalties on, its bupivacaine liposome injectable suspension for veterinary use. Royalty revenues are from the Company's collaborative licensing agreements. The Company does not consider revenue from sources other than sales of EXPAREL and ZILRETTA to be material sources of its consolidated revenue. As such, the following disclosure only relates to revenue associated with net EXPAREL and ZILRETTA product sales.

#### Net Product Sales

The Company sells EXPAREL through a drop-ship program under which orders are processed through wholesalers based on orders of the product placed by end-users, namely hospitals, ambulatory surgery centers and healthcare provider offices. EXPAREL is delivered directly to the end-user without the wholesaler ever taking physical possession of the product. The Company primarily sells ZILRETTA to specialty distributors and a specialty pharmacy, who then subsequently resell ZILRETTA to physicians, clinics and certain medical centers or hospitals. The Company also contracts directly with healthcare providers and intermediaries such as GPOs. Product revenue is recognized when control of the promised goods are transferred to the customers, in an amount that reflects the consideration the Company expects to be entitled to in exchange for transferring those goods. EXPAREL and ZILRETTA revenue is recorded at the time the product is transferred to the customer.

Revenues from sales of products are recorded net of returns allowances, prompt payment discounts, service fees, government rebates, volume rebates and chargebacks. These reserves are based on estimates of the amounts earned or to be claimed on the related sales. These amounts are treated as variable consideration, estimated and recognized as a reduction of the transaction price at the time of the sale, using the most likely amount method, except for returns, which is based on the expected value method. The Company includes these estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized for such transaction will not occur, or when the uncertainty associated with the variable consideration is resolved. The calculation of some of these items requires management to make estimates based on sales data, historical return data, contracts, statutory requirements and other related information that may become known in the future.

#### Accounts Receivable

The majority of accounts receivable arise from product sales and represent amounts due from wholesalers, hospitals, ambulatory surgery centers, specialty distributors, specialty pharmacy, Group Purchasing Organizations and doctors. Payment terms generally range from zero to 97 days from the date of the transaction, and accordingly, there is no significant financing component.

#### Performance Obligations

A performance obligation is a promise in a contract to transfer a distinct good or service to the customer and is the unit of account in Accounting Standards Codification, or ASC, 606. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied.

At contract inception, the Company assesses the goods promised in its contracts with customers and identifies a performance obligation for each promise to transfer to the customer a good that is distinct. When identifying individual performance obligations, the Company considers all goods promised in the contract regardless of whether explicitly stated in the customer contract or implied by customary business practices. The Company's contracts with customers require it to transfer an individual distinct product, which represents a single performance obligation. The Company's performance obligation with respect to its product sales is satisfied at a point in time, which transfers control upon delivery of EXPAREL and ZILRETTA to its customers. The Company considers control to have transferred upon delivery because the customer has legal title to the asset, physical possession of the asset has been transferred, the customer has significant risks and rewards of ownership of the asset, and the Company has a present right to payment at that time.

#### Disaggregated Revenue

The following table represents disaggregated net product sales in the periods presented as follows (in thousands):

	 March 31,		
	 2022		2021
Net product sales:			
EXPAREL	\$ 129,205	\$	114,678
ZILRETTA	23,635		_
iovera°	3,026		3,268
Bupivacaine liposome injectable suspension	1,556		792
Total net product sales	\$ 157,422	\$	118,738

Three Months Ended

#### NOTE 4—FLEXION ACQUISITION

On November 19, 2021, the Company acquired Flexion (the "Flexion Acquisition"), a biopharmaceutical company focused on the discovery, development, and commercialization of novel, local therapies for the treatment of patients with musculoskeletal conditions, beginning with osteoarthritis, the most common form of arthritis. Upon consummation of the Flexion Acquisition, Flexion became a wholly-owned subsidiary of the Company and was renamed Pacira Therapeutics, Inc.

The total consideration for the Flexion Acquisition was approximately \$578.8 million consisting of: (i) \$448.5 million of cash paid to former Flexion stockholders and to settle restricted stock units and in-the-money stock options; (ii) an \$85.1 million cash payment to repay Flexion debt that was not assumed by the Company and (iii) \$45.2 million of estimated contingent consideration related to contingent value rights, or CVRs, that were issued to Flexion shareholders and certain equity award holders in conjunction with the Flexion Acquisition. The consideration is subject to adjustments based on the achievement of certain potential milestone payments. Up to an additional \$380.2 million in the aggregate may be payable to holders of the CVRs if each of the applicable milestones are achieved.

The Company is finalizing its valuation of intangible assets, liabilities and tax analyses, and anticipates finalizing the purchase price allocation as the information necessary to complete the analysis is obtained, but no later than one year after the acquisition date. The following table sets forth the preliminary allocation of the Flexion Acquisition purchase price to the estimated fair value of the net assets acquired at the acquisition date (in thousands):

Amounts Decognized at the

	Am	ounts Recognized at the Acquisition Date (as previously reported) (a)	Measurement Period Adjustments (b)	Amounts Recognized at the Acquisition Date (as adjusted)
ASSETS ACQUIRED				
Cash and cash equivalents	\$	113,562	\$ _	\$ 113,562
Short-term available-for-sale investments		11,153	_	11,153
Accounts receivable		32,838	_	32,838
Inventories		29,667	_	29,667
Prepaid expenses and other assets		4,852	_	4,852
Fixed assets		23,307	_	23,307
Deferred tax assets		58,015	_	58,015
Right-of-use assets		6,585	_	6,585
Identifiable intangible assets		480,000	_	480,000
In-process research and development (IPR&D)		61,000		61,000
Total assets	\$	820,979	\$ 	\$ 820,979
LIABILITIES ASSUMED				
Accounts payable	\$	9,794	\$ _	\$ 9,794
Accrued expenses		22,746	547	23,293
Deferred revenue		10,000	_	10,000
Lease liabilities		6,585	_	6,585
Other liabilities		1,187	_	1,187
Long-term debt		201,450	<u> </u>	201,450
Total liabilities	<u> </u>	251,762	547	252,309
Total identifiable net assets acquired		569,217	(547)	568,670
Goodwill		9,628	547	10,175
Total consideration transferred	\$	578,845	\$ _	\$ 578,845

<sup>(</sup>a) As previously reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

#### Unaudited Pro Forma Summary of Operations

The following table shows the unaudited pro forma summary of operations for the three months ended March 31, 2021, as if the Flexion Acquisition had occurred on January 1, 2020. This pro forma information does not purport to represent what the Company's actual results would have been if the Flexion Acquisition had occurred as of January 1, 2020, and is not indicative of what such results would be expected for any future period (in thousands, except per share amounts):

	Three Months Ended March 31, 2021
Total revenues	\$ 143,616
Net loss	\$ (17,120)
Pro forma basic and diluted net loss per share	\$ (0.39)

The unaudited pro forma financial information was prepared using the acquisition method of accounting and was based on the historical financial information of the Company and Flexion. The summary pro forma financial information primarily reflects the following pro forma adjustments:

• Recognition of the income tax benefit resulting from decreasing Flexion's existing valuation allowance on deferred tax assets for the three months ended March 31, 2021;

<sup>(</sup>b) Represents pre-acquisition expenses that were paid by the Company in 2022.

- Removal of Flexion's interest expense and associated deferred financing cost amortization related to the \$85.1 million of debt not assumed;
- · Adjustments to the Company's interest income for the cash used to acquire Flexion;
- Additional cost of goods sold related to a step-up value in inventory;
- Additional amortization expense from the acquired developed technology intangible assets;
- · Additional depreciation of Flexion's fixed assets; and
- Additional lease expense on Flexion's right-of-use, or ROU, assets.

In addition, all of the above adjustments were adjusted for the applicable tax impact.

#### NOTE 5—INVENTORIES

The components of inventories, net are as follows (in thousands):

	N	March 31, 2022	Dec	ember 31, 2021
Raw materials	\$	35,297	\$	36,337
Work-in-process		33,995		35,182
Finished goods		34,370		27,031
Total	\$	103,662	\$	98,550

#### NOTE 6—FIXED ASSETS

Fixed assets, net, summarized by major category, consist of the following (in thousands):

	March 31,		December 31,	
		2022		2021
Machinery and equipment	\$	117,167	\$	117,264
Leasehold improvements		59,743		59,740
Computer equipment and software		13,207		13,197
Office furniture and equipment		2,914		2,883
Construction in progress		87,457		80,557
Total		280,488		273,641
Less: accumulated depreciation		(90,721)		(85,240)
Fixed assets, net	\$	189,767	\$	188,401

For the three months ended March 31, 2022 and 2021, depreciation expense was \$5.7 million and \$2.9 million, respectively. For the three months ended March 31, 2022 and 2021, there was \$0.8 million and \$1.0 million of capitalized interest on the construction of manufacturing sites, respectively.

At March 31, 2022 and December 31, 2021, total fixed assets, net includes leasehold improvements and manufacturing process equipment located in Europe in the amount of \$62.8 million and \$65.4 million, respectively.

As of March 31, 2022 and December 31, 2021, the Company had asset retirement obligations of \$3.0 million and \$2.4 million, respectively, included in accrued expenses and other liabilities on its condensed consolidated balance sheet, for costs associated with returning leased spaces to their original condition upon the termination of certain lease agreements.

#### NOTE 7—LEASES

The Company leases all of its facilities, including its EXPAREL manufacturing facility in San Diego, California and its iovera° manufacturing facility in Fremont, California. These leases have remaining terms up to 8.4 years, some of which provide renewal options at the then-current market value. The Company also has two embedded leases with Thermo Fisher Scientific Pharma Services for the use of their manufacturing facility in Swindon, England for the production of EXPAREL and ZILRETTA. A portion of the associated monthly base fees has been allocated to the lease components based on a relative fair value basis.

The operating lease costs for the facilities include lease and non-lease components, such as common area maintenance and other common operating expenses, along with executory costs such as insurance and real estate taxes. Total operating lease costs are as follows (in thousands):

	Three Mo	nths E ch 31,	Inded
	 2022	LII 31,	2021
Fixed lease costs	\$ 3,527	\$	2,922
Variable lease costs	472		478
Total	\$ 3,999	\$	3,400

Supplemental cash flow information related to operating leases is as follows (in thousands):

	Three Months Ended			
	March 31,			
		2022		2021
Cash paid for operating lease liabilities, net of lease incentive	\$	3,279	\$	4,600
ROU assets recorded in exchange for lease obligations	\$	16	\$	_

The Company has elected to net the amortization of the ROU asset and the reduction of the lease liability principal in other liabilities in the condensed consolidated statement of cash flows.

The Company has measured its operating lease liabilities at an estimated discount rate at which it could borrow on a collateralized basis over the remaining term for each operating lease. The weighted average remaining lease term and the weighted average discount rate are summarized as follows:

	Marcl	1 31,
	2022	2021
Weighted average remaining lease term	7.55 years	8.95 years
Weighted average discount rate	6.95 %	6.89 %

Maturities of the Company's operating lease liabilities are as follows (in thousands):

Year	Aggregate Mir	nimum Payments Due
2022 (remaining nine months)	\$	9,867
2023		13,304
2024		13,435
2025		12,575
2026		12,310
Thereafter		39,423
Total future lease payments		100,914
Less: imputed interest		(23,186)
Total operating lease liabilities	\$	77,728

As of March 31, 2022, the Company has entered into one lease agreement not included above as the Company has not yet taken possession of the property. When the lease commences, the future lease obligations will be as follows (in thousands):

Year	Aggregate M	inimum Payments Due
2022 (remaining nine months)	\$	239
2023		410
2024		416
2025		419
2026		425
Thereafter		179
Total future lease payments	\$	2,088

Additionally, in April 2022, the Company entered into an agreement to sublease the former Flexion research and development laboratory in Woburn, Massachusetts. As of March 31, 2022, the associated ROU asset is \$0.4 million, in which future cash to be received under this sublease agreement is expected to exceed the ROU asset by \$0.1 million.

#### NOTE 8—GOODWILL AND INTANGIBLE ASSETS

#### Goodwill

The Company's goodwill results from the acquisition of Pacira Pharmaceuticals, Inc. (the Company's California operating subsidiary) from SkyePharma Holding, Inc., or Skyepharma, (now a subsidiary of Vectura Group plc) in March 2007 (the "Skyepharma Acquisition"), MyoScience, Inc., or MyoScience, (the "MyoScience Acquisition") in April 2019 and the Flexion Acquisition in November 2021. The balances at March 31, 2022 and December 31, 2021 were \$145.7 million and \$145.2 million, respectively. The increase was due to a measurement period adjustment associated with the Flexion Acquisition. See Note 4, *Flexion Acquisition*, for more information.

The Skyepharma Acquisition occurred in March 2007, prior to the requirements to record contingent consideration at fair value under ASC 805-30. In connection with the Skyepharma Acquisition, the Company agreed to certain milestone payments for DepoBupivacaine products, including EXPAREL. The final Skyepharma milestone payment of \$32.0 million when annual net sales collected reached \$500.0 million was achieved in the fourth quarter of 2021 and paid during the first quarter of 2022.

#### Intangible Assets

Intangible assets, net, consist of the in-process research and development, or IPR&D, and developed technology from the Flexion Acquisition and developed technology and customer relationships from the MyoScience Acquisition and are summarized as follows (dollar amounts in thousands):

March 31, 2022	Gross	Carrying Value	Accumulated Amortization	Intangible Assets, Net	Weighted-Average Useful Lives
Developed technologies	\$	590,000	\$ (41,417)	\$ 548,583	10 years, 5 months
Customer relationships		90	(27)	63	10 years
Total finite-lived intangible assets, net		590,090	 (41,444)	548,646	
Acquired IPR&D		61,000	_	61,000	
Total intangible assets, net	\$	651,090	\$ (41,444)	\$ 609,646	

December 31, 2021	Gross (	Carrying Value	Accumulated Amortization			Intangible Assets, Net	Weighted-Average Useful Lives
Developed technologies	\$	590,000	\$	(27,097)	\$	562,903	10 years, 5 months
Customer relationships		90		(25)		65	10 years
Total finite-lived intangible assets, net		590,090		(27,122)		562,968	
Acquired IPR&D		61,000		_		61,000	
Total intangible assets, net	\$	651,090	\$	(27,122)	\$	623,968	

Amortization expense was \$14.3 million and \$2.0 million for the three months ended March 31, 2022 and 2021, respectively. The increase in amortization expense is a result of the amortization of ZILRETTA for osteoarthritis knee pain acquired as part of the Flexion Acquisition in November 2021.

Assuming no changes in the gross carrying amount of these intangible assets, the future estimated amortization expense on the finite-lived intangible assets will be \$43.0 million for the remaining nine months of 2022, \$57.3 million from 2023 to 2030, \$37.4 million in 2031, \$7.9 million in 2032 and \$2.2 million in 2033.

#### NOTE 9—DEBT

The carrying value of the Company's outstanding debt is summarized as follows (in thousands):

	March 31,		December 31,		
		2022		2021	
Term loan B facility maturing December 2026	\$	360,508	\$	359,497	
0.750% Convertible senior notes due August 2025		394,275		330,627	
3.375% Convertible senior notes due May 2024		8,640		201,249	
2.375% Convertible senior notes due April 2022 (1)		160,000		157,857	
Total	\$	923,423	\$	1,049,230	

(1) The 2022 Notes (as defined below) matured on April 1, 2022.

#### Term Loan B Facility

In December 2021, the Company entered into a term loan credit agreement (the "Credit Agreement") with JP Morgan Chase Bank, N.A., as administrative agent and the initial lender. The term loan issued under the Credit Agreement (the "Term Loan") was issued at a 3% discount and allows for a single-advance term loan B facility in the principal amount of \$375.0 million, which is secured by substantially all of the Company's and each subsidiary guarantor's assets. Subject to certain conditions, the Company may, at any time, on one or more occasion, add one or more new classes of term facilities and/or increase the principal amount of the loans of any existing class by requesting one or more incremental term facilities. The net proceeds of the Term Loan were approximately \$363.8 million after deducting an original issue discount of \$11.2 million.

The total debt composition of the Term Loan is as follows (in thousands):

	March 31,			December 31,
		2022		2021
Term Loan maturing December 2026	\$	375,000	\$	375,000
Deferred financing costs		(4,138)		(4,443)
Discount on debt		(10,354)		(11,060)
Total debt, net of debt discount and deferred financing costs	\$	360,508	\$	359,497

The Term Loan matures on December 7, 2026 and requires quarterly repayments of principal in the amount of \$9.4 million commencing June 30, 2022, increasing to \$14.1 million commencing December 31, 2025, with a remaining balloon payment of approximately \$188.0 million due at maturity. During 2022, the Company will be required to make three quarterly payments totaling \$28.1 million. The Company is also required to make mandatory prepayments of principal from (i) the Company's excess cash flow (as defined in the Credit Agreement) existing in any fiscal year and if the Senior Secured Leverage Ratio (as defined in the Credit Agreement) for such fiscal year exceeds certain predetermined limits (ii) net proceeds (as defined in the Credit Agreement) of non-ordinary course assets sales and casualty events and (iii) debt issuance proceeds (other than permitted debt under the Credit Agreement). Prepayment penalties for the Term Loan are 2% in the first loan year plus an interest make-whole payment, 2% in the second loan year, 1% in the third loan year and nothing thereafter. Prepayment penalties generally do not apply to mandatory prepayment obligations under the Credit Agreement, such as prepayments due in connection with excess cash flow.

The Term Loan requires the Company to, among other things, maintain (i) a first lien net leverage ratio, determined as of the last day of any fiscal quarter, of no greater than 1.75 to 1.00 and (ii) liquidity, at any time, of at least \$150.0 million. The Term Loan also contains customary affirmative and negative covenants, financial covenants, representations and warranties, events of default and other provisions. As of March 31, 2022, the Company was in compliance with all financial covenants under the Credit Agreement.

The Company may elect to borrow either term benchmark borrowings or alternate base rate borrowings. Term benchmark borrowings bear interest at a variable rate per annum equal to the Adjusted Term SOFR Rate (as defined in the Credit Agreement) (subject to a 75 basis points floor) plus an applicable margin of 700 basis points. Alternate base rate borrowings bear interest at a variable rate per annum determined using a base rate (subject to a 175 basis points floor) equal to the greatest of (i) the Prime Rate (as defined in the Credit Agreement) in effect on such day, (ii) the NYFRB Rate (as defined in the Credit Agreement) plus 50 basis points or (iii) the Adjusted Term SOFR Rate (as defined in the Credit Agreement) plus 100 basis points, subject to certain exceptions, plus an applicable margin of 600 basis points. As of March 31, 2022, borrowings under the Term Loan consisted entirely of term benchmark borrowings at a rate of 7.75%.

#### Convertible Senior Notes Due 2025

In July 2020, the Company completed a private placement of \$402.5 million in aggregate principal amount of its 0.750% convertible senior notes due 2025, or 2025 Notes, and entered into an indenture, or 2025 Indenture, with respect to the 2025 Notes. The 2025 Notes accrue interest at a fixed rate of 0.750% per year, payable semiannually in arrears on February 1<sup>st</sup> and August 1<sup>st</sup> of each year. The 2025 Notes mature on August 1, 2025.

The total debt composition of the 2025 Notes is as follows (in thousands):

	]	March 31, 2022	D	ecember 31, 2021
0.750% convertible senior notes due August 2025	\$	402,500	\$	402,500
Deferred financing costs		(8,225)		(7,155)
Discount on debt		<u> </u>		(64,718)
Total debt, net of debt discount and deferred financing costs	\$	394,275	\$	330,627

The net proceeds from the issuance of the 2025 Notes were approximately \$390.0 million, after deducting commissions and the offering expenses paid by the Company. A portion of the net proceeds from the 2025 Notes was used by the Company to repurchase \$185.0 million in aggregate principal amount of its then-outstanding 2.375% convertible senior notes due 2022 in privately-negotiated transactions for a total of \$211.1 million of cash (including accrued interest).

Holders may convert the 2025 Notes at any time prior to February 3, 2025, only if certain circumstances are met, including if during the previous calendar quarter, the last reported sales price of the Company's common stock was greater than 130% of the conversion price then applicable for at least 20 out of the last 30 consecutive trading days of the quarter. During the quarter ended March 31, 2022, this condition for conversion was not met.

On or after February 3, 2025, until the close of business on the second scheduled trading day immediately preceding August 1, 2025, holders may convert their 2025 Notes at any time.

Upon conversion, holders will receive the principal amount of their 2025 Notes and any excess conversion value, calculated based on the per share volume-weighted average price for each of the 40 consecutive trading days during the observation period (as more fully described in the 2025 Indenture). For both the principal and excess conversion value, holders may receive cash, shares of the Company's common stock or a combination of cash and shares of the Company's common stock, at the Company's option. The initial conversion rate for the 2025 Notes is 13.9324 shares of common stock per \$1,000 principal amount, which is equivalent to an initial conversion price of \$71.78 per share of the Company's common stock. The conversion rate will be subject to adjustment in some events but will not be adjusted for any accrued and unpaid interest. The initial conversion price of the 2025 Notes represents a premium of approximately 32.5% to the closing sale price of \$54.17 per share of the Company's common stock on the Nasdaq Global Select Market on July 7, 2020, the date that the Company priced the private offering of the 2025 Notes.

As of March 31, 2022, the 2025 Notes had a market price of \$1,241 per \$1,000 principal amount. In the event of conversion, holders would forgo all future interest payments, any unpaid accrued interest and the possibility of further stock price appreciation. Upon the receipt of conversion requests, the settlement of the 2025 Notes will be paid pursuant to the terms of the 2025 Indenture. In the event that all of the 2025 Notes are converted, the Company would be required to repay the \$402.5 million in principal value and any conversion premium in any combination of cash and shares of its common stock (at the Company's option).

Prior to August 1, 2023, the Company may not redeem the 2025 Notes. On or after August 1, 2023 (but, in the case of a redemption of less than all of the outstanding 2025 Notes, no later than the 40<sup>th</sup> scheduled trading day immediately before the maturity date), the Company may redeem for cash all or part of the 2025 Notes if the last reported sale price (as defined in the 2025 Indenture) of the Company's common stock has been at least 130% of the conversion price then in effect for (i) each of at

least 20 trading days (whether or not consecutive) during any 30 consecutive trading days ending on, and including, the trading day immediately before the date the Company sends the related notice of redemption and (ii) the trading day immediately before the date the Company sends such notice. The redemption price will equal the sum of (i) 100% of the principal amount of the 2025 Notes being redeemed, plus (ii) accrued and unpaid interest, including additional interest, if any, to, but excluding, the redemption date. In addition, calling the 2025 Notes for redemption will constitute a "make-whole fundamental change" (as defined in the 2025 Indenture) and will, in certain circumstances, increase the conversion rate applicable to the conversion of such notes if it is converted in connection with the redemption. No sinking fund is provided for the 2025 Notes.

While the 2025 Notes are currently classified on the Company's condensed consolidated balance sheet at March 31, 2022 as long-term debt, the future convertibility and resulting balance sheet classification of this liability is monitored at each quarterly reporting date and is analyzed dependent upon market prices of the Company's common stock during the prescribed measurement periods. In the event that the holders of the 2025 Notes have the election to convert the 2025 Notes at any time during the prescribed measurement period, the 2025 Notes would then be considered a current obligation and classified as such.

Convertible Senior Notes Due 2024 Assumed from the Flexion Acquisition

Prior to the Flexion Acquisition, on May 2, 2017, Flexion issued an aggregate of \$201.3 million principal amount of 3.375% convertible senior notes due 2024 (the "Flexion 2024 Notes"), pursuant to the indenture, dated as of May 2, 2017 (the "Original Flexion Indenture"), between Flexion and Wells Fargo Bank, N.A., as trustee (the "Flexion Trustee"), as supplemented by the First Supplemental Indenture, dated as of November 19, 2021, between Flexion and the Flexion Trustee (the "First Supplemental Flexion Indenture" and, together with the Original Flexion Indenture, the "Flexion Indenture"). The Flexion 2024 Notes have a maturity date of May 1, 2024, are unsecured, and accrue interest at a rate of 3.375% per annum, payable semi-annually on May 1 and November 1 of each year. Upon the Flexion Acquisition, the principal was assumed and recorded at fair value by the Company.

Upon conversion of the Flexion 2024 Notes, at the election of each holder thereof, each Flexion 2024 Note was convertible into cash, shares of Flexion's common stock, or a combination thereof, at Flexion's election, at a conversion rate of approximately 37.3413 shares of Flexion common stock per \$1,000 principal amount of the Flexion 2024 Notes, which corresponded to an initial conversion price of approximately \$26.78 per share of Flexion's common stock. As a result of the Flexion Acquisition, and in connection with the Notice (as defined below), holders of the Flexion 2024 Notes became entitled to certain Flexion Acquisition-related conversion and repurchase rights, as discussed below. In addition, as a result of the Flexion Acquisition and as discussed in more detail below, any future conversion rights are subject to the occurrence of any future events giving rise to such conversion rights under the Flexion Indenture.

On December 6, 2021, as a result of the Flexion Acquisition and in accordance with the Flexion Indenture, Flexion provided a Fundamental Change Company Notice and Offer to Purchase (the "Notice") to the holders of the Flexion 2024 Notes and offered to repurchase for cash all of the outstanding Flexion 2024 Notes, at a repurchase price in cash equal to 100% of the principal amount of the Flexion 2024 Notes being repurchased, plus accrued and unpaid interest thereon to, but excluding, January 7, 2022, subject to the terms and conditions set forth therein. The offer to purchase expired at 5:00 p.m., New York City time, on January 6, 2022, as scheduled.

Any holder that did not exercise its repurchase right in accordance with the terms of the Notice retained the conversion rights associated with such holder's Flexion 2024 Notes under the Flexion Indenture. For conversion of Flexion 2024 Notes in connection with the Fundamental Change and the Make-Whole Fundamental Change (each as defined in the Flexion Indenture) resulting from the Flexion Acquisition, each \$1,000 principal amount of the Flexion 2024 Notes was convertible into (i) \$317.40 in cash and (ii) 37.3413 CVRs, based on the conversion rate of 37.3413, prior to 5:00 p.m., New York City time, on January 7, 2022. Alternatively, holders could retain their Flexion 2024 Notes and such Flexion 2024 Notes would remain outstanding subject to their existing terms, including with respect to a holder's right to receive interest payments on the Flexion 2024 Notes and exercise any future conversion rights that may arise under the Flexion Indenture.

On January 7, 2022, following the expiration of the offer to purchase, the Company accepted the \$192.6 million aggregate principal amount of Flexion 2024 Notes that were validly tendered (and not validly withdrawn). No Flexion 2024 Notes were converted in connection with the Notice. At March 31, 2022, the remaining principal outstanding is \$8.6 million.

Convertible Senior Notes Due 2022

In March 2017, the Company completed a private placement of \$345.0 million in aggregate principal amount of 2.375% convertible senior notes due 2022, or 2022 Notes. The 2022 Notes accrued interest at a fixed rate of 2.375% per year, payable semiannually in arrears on April 1st and October 1st of each year. As discussed above, in July 2020, the Company used part of the net proceeds from the issuance of the 2025 Notes to repurchase \$185.0 million aggregate principal amount of the 2022 Notes in privately-negotiated transactions for an aggregate of \$211.1 million in cash (including accrued interest).

The total debt composition of the 2022 Notes is as follows (in thousands):

	]	March 31, 2022	Ι	December 31, 2021
2.375% convertible senior notes due April 2022	\$	160,000	\$	160,000
Deferred financing costs		_		(223)
Discount on debt		_		(1,920)
Total debt, net of debt discount and deferred financing costs	\$	160,000	\$	157,857

Subsequently, on April 1, 2022, the 2022 Notes matured, and the Company settled the remaining outstanding principal balance of \$160.0 million and a conversion premium of \$4.8 million through a cash payment of \$156.9 million and the issuance of 101,521 shares of the Company's common stock.

#### Interest Expense

The following table sets forth the total interest expense recognized in the periods presented (dollar amounts in thousands):

	Three Months Ended March 31,			
	2022		2021	
Contractual interest expense	\$ 9,130	\$	1,705	
Amortization of debt issuance costs	1,179		651	
Amortization of debt discount	706		5,657	
Capitalized interest and other (Note 6)	(824)		(1,042)	
Total	\$ 10,191	\$	6,971	
Effective interest rate on total debt	5.58 %		6.70 %	

Upon the adoption of ASU 2020-06 effective January 1, 2022, the Company eliminated the convertible debt discounts associated with the 2022 Notes and the 2025 Notes that were originally recorded as offsets to the embedded conversion features recognized in equity. Effective January 1, 2022, the Company will not record interest expense on the previously recorded discounts on convertible debt. The deferred financing costs previously allocated to the conversion features have since been re-allocated to the outstanding debt, slightly increasing the future annual amortization of deferred financing costs. For additional information regarding the adoption of ASU 2020-06, see Note 2, Summary of Significant Accounting Policies.

#### NOTE 10—FINANCIAL INSTRUMENTS

#### Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or be paid to transfer a liability in the principal or most advantageous market in an orderly transaction. To increase consistency and comparability in fair value measurements, the FASB established a three-level hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of fair value measurements are:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.
- Level 3: Unobservable inputs that are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

The carrying value of financial instruments including cash and cash equivalents, accounts receivable and accounts payable approximate their respective fair values due to the short-term nature of these items. The fair value of the Company's convertible senior notes are calculated utilizing market quotations from an over-the-counter trading market for these notes (Level 2). The fair value of the Company's acquisition-related contingent consideration is reported at fair value on a recurring basis (Level 3). The carrying amounts of equity investments and convertible notes receivable without readily determinable fair values have not been adjusted for either an impairment or upward or downward adjustments based on observable transactions.

At March 31, 2022, the carrying values and fair values of the following financial assets and liabilities were as follows (in thousands):

				Fair Value Measurements Using				
	Carr	ying Value		Level 1		Level 2		Level 3
Financial Assets and Financial Liabilities Measured at Fair Value on a Recurring Basis:								
Financial Assets:								
Equity investments	\$	25,627	\$	_	\$	_	\$	25,627
Convertible notes receivable	\$	5,364	\$	_	\$	_	\$	5,364
Financial Liabilities:								
Acquisition-related contingent consideration	\$	56,527	\$	_	\$	_	\$	56,527
Financial Liabilities Measured at Amortized Cost:								
Term loan facility due December 2026	\$	360,508	\$	_	\$	371,250	\$	_
0.750% convertible senior notes due 2025 (1)	\$	394,275	\$	_	\$	499,603	\$	_
3.375% convertible senior notes due 2024 (2)	\$	8,640	\$	_	\$	8,662	\$	_
2.375% convertible senior notes due 2022 (3)	\$	160,000	\$	_	\$	163,600	\$	_

- (1) The fair value of the 2025 Notes was based on the Company's closing stock price of \$76.32 per share at March 31, 2022 compared to a conversion price of \$71.78 per share which, if converted, would result in an approximate conversion premium of 0.3 million shares or \$25.5 million of cash. The maximum conversion premium that can be due on the 2025 Notes is 5.6 million shares, which assumes no increases in the conversion rate for certain corporate events.
- (2) Relates to the Flexion 2024 Notes. For more information, See Note 9, Debt.
- (3) The 2022 Notes matured on April 1, 2022. For more information, See Note 9, Debt.

#### Equity and Convertible Note Investments

The Company holds strategic investments in clinical and preclinical stage privately-held biotechnology companies in the form of equity and convertible note investments. The following investments have no readily determinable fair value and are recorded at cost minus impairment, if any, plus or minus observable price changes of identical or similar investments (in thousands):

	Convertible Notes			
	<b>Equity Investments</b>	Receivable	Total	
Balance at December 31, 2021	\$ 14,127	\$ 4,132	\$ 18,259	
Purchases	11,500	1,250	12,750	
Foreign currency adjustments		(18)	(18)	
Balance at March 31, 2022	\$ 25,627	\$ 5,364	\$ 30,991	

#### Acquisition-Related Contingent Consideration

The Company has recognized contingent consideration related to the Flexion Acquisition and the MyoScience Acquisition in the amount of \$56.5 million and \$57.6 million as of March 31, 2022 and December 31, 2021, respectively. The Company's contingent consideration obligations are recorded at their estimated fair values and are revalued each reporting period if and until the related contingencies are resolved. The Company has measured the fair value of its contingent consideration using a probability-weighted discounted cash flow approach that is based on unobservable inputs and a Monte Carlo simulation. These inputs include, as applicable, estimated probabilities and the timing of achieving specified commercial and regulatory milestones, estimated forecasts of revenue and costs and the discount rates used to calculate the present value of estimated future payments. Significant changes may increase or decrease the probabilities of achieving the related commercial and regulatory events, shorten or lengthen the time required to achieve such events, or increase or decrease estimated forecasts.

In November 2021, as part of the purchase price consideration related to the Flexion Acquisition, the Company recorded contingent consideration of \$45.2 million, which represents the Company's potential achievement of meeting regulatory and sales-based milestones. For the period from the date of the Flexion Acquisition through December 31, 2021, the Company recorded an additional \$1.2 million liability due to an estimated \$0.02 fair value increase to contingent consideration per CVR. During the three months ended March 31, 2022, the Company recorded a \$0.8 million credit due to a decrease in the fair value of contingent consideration. These adjustments were recorded as acquisition-related charges in the condensed consolidated

statements of operations. At March 31, 2022, the weighted average discount rate was 12.6% and the weighted average probability of success for regulatory milestones was 11.7%. As of March 31, 2022 and December 31, 2021, a contingent consideration liability related to the Flexion Acquisition was recognized in the amount of \$45.6 million and \$46.4 million, respectively.

In April 2019, the Company completed the MyoScience Acquisition pursuant to the terms of an Agreement and Plan of Merger, which provided for contingent milestone payments of up to an aggregate of \$100.0 million upon the achievement of certain regulatory and commercial milestones. The Company's obligation to make milestone payments is limited to those milestones achieved through December 31, 2023, and are to be paid within 60 days of the end of the fiscal quarter of achievement. As of March 31, 2022, the maximum potential remaining milestone payments to be paid are \$43.0 million. The Company recognized contingent consideration credits of \$0.3 million and \$1.1 million during the three months ended March 31, 2022 and 2021, respectively. At March 31, 2022, the weighted average discount rate was 11.3% and the probability of success for the regulatory milestone that has not yet been met was 1.0%. As of March 31, 2022 and December 31, 2021, a contingent consideration liability related to the MyoScience Acquisition has been recognized in the amounts of \$10.9 million and \$11.2 million, respectively.

The following table includes the key assumptions used in the valuation of the Company's contingent consideration:

Assumption	Flexion Ranges Utilized as of March 31, 2022	MyoScience Ranges Utilized as of March 31, 2022
Discount rates	11.50% to 13.65%	10.23% to 12.28%
Probabilities of payment for regulatory milestones	5% to 15%	1%
Projected years of payment for regulatory and commercial milestones	2027 to 2030	2023

The change in the Company's contingent consideration recorded at fair value using Level 3 measurements is as follows (in thousands):

	t Consideration ir Value
Balance at December 31, 2021	\$ 57,598
Fair value adjustments and accretion	 (1,071)
Balance at March 31, 2022	\$ 56,527

#### Available-for-Sale Investments

Short-term investments consist of asset-backed securities collateralized by credit card receivables, investment grade commercial paper and corporate and government bonds with maturities greater than three months, but less than one year. Net unrealized gains and losses (excluding credit losses, if any) from the Company's short-term investments are reported in other comprehensive income (loss). At March 31, 2022 and December 31, 2021, all of the Company's short-term investments are classified as available-for-sale investments and are determined to be Level 2 instruments, which are measured at fair value using standard industry models with observable inputs. The fair value of the commercial paper is measured based on a standard industry model that uses the three-month U.S. Treasury bill rate as an observable input. The fair value of the asset-backed securities and corporate bonds is principally measured or corroborated by trade data for identical issues in which related trading activity is not sufficiently frequent to be considered a Level 1 input or that of comparable securities. At the time of purchase, all short-term investments had an "A" or better rating by Standard & Poor's.

The following summarizes the Company's short-term available-for-sale investments at March 31, 2022 and December 31, 2021 (in thousands):

March 31, 2022 Investments	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value (Level 2)
Asset-backed securities	\$ 32,213	\$ _	\$ (216)	\$ 31,997
Commercial paper	164,140	_	(630)	163,510
Corporate bonds	12,503	_	(115)	12,388
U.S. Government bonds	17,557	_	(9)	17,548
Total	\$ 226,413	\$ 	\$ (970)	\$ 225,443

December 31, 2021 Investments	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value (Level 2)
Asset-backed securities	\$ 3,182	\$ _	\$ 	\$ 3,182
Commercial paper	57,533	80	(2)	57,611
Corporate bonds	9,936	102	_	10,038
Total	\$ 70,651	\$ 182	\$ (2)	\$ 70,831

At March 31, 2022, there were no investments available for sale that were materially less than their amortized cost.

The Company elects to recognize its interest receivable separate from its available-for-sale investments. At March 31, 2022 and December 31, 2021, the interest receivable recognized in prepaid expenses and other current assets was \$0.4 million and \$0.1 million, respectively.

#### Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and cash equivalents, short-term available-for-sale investments and accounts receivable. The Company maintains its cash and cash equivalents with high-credit quality financial institutions. Such amounts may exceed federally-insured limits.

As of March 31, 2022, three wholesalers each accounted for over 10% of the Company's accounts receivable, at 34%, 19% and 19%. At December 31, 2021, four wholesalers each accounted for over 10% of the Company's accounts receivable, at 30%, 20%, 17% and 11%. For additional information regarding the Company's wholesalers, see Note 2, *Summary of Significant Accounting Policies*. EXPAREL and ZILRETTA revenues are primarily derived from major wholesalers and specialty distributors that generally have significant cash resources. The Company performs ongoing credit evaluations of its customers as warranted and generally does not require collateral. Allowances for credit losses on the Company's accounts receivable are maintained based on historical payment patterns, current and estimated future economic conditions, aging of accounts receivable and its write-off history. As of March 31, 2022 and December 31, 2021, the Company did not deem any allowances for credit losses on its accounts receivable necessary.

#### NOTE 11—STOCKHOLDERS' EQUITY

Accumulated Other Comprehensive Income

The following tables illustrate the changes in the balances of the Company's accumulated other comprehensive income (loss) for the periods presented (in thousands):

	(Losses)	realized Gains From Available le Investments			Compreh	ulated Other nensive Income (Loss)
Balance at December 31, 2021	\$	139	\$	28	\$	167
Net unrealized loss on investments, net of tax		(733)		_		(733)
Foreign currency translation adjustments		_		39		39
Balance at March 31, 2022	\$	(594)	\$	67	\$	(527)

	(Los	t Unrealized Gains sses) From Available or Sale Investments	Unrealized Currency T					
Balance at December 31, 2020	\$	319	\$	(1)	\$	318		
Net unrealized loss on investments, net of tax		(150)		_		(150)		
Foreign currency translation adjustments		_		4		4		
Balance at March 31, 2021	\$	169	\$	3	\$	172		

#### NOTE 12—STOCK PLANS

Stock-Based Compensation

The Company recognized stock-based compensation expense in the periods presented as follows (in thousands):

		Three Months Ended March 31,		
	20	022	2021	
Cost of goods sold	\$	1,352 \$	1,452	
Research and development		1,458	1,106	
Selling, general and administrative		8,379	7,552	
Total	\$	11,189 \$	10,110	
Stock-based compensation from:				
Stock options	\$	6,785 \$	6,496	
Restricted stock units		4,113	3,392	
Employee stock purchase plan		291	222	
Total	\$	11,189 \$	10,110	

#### Equity Awards

The following tables contain information about the Company's stock option and restricted stock unit, or RSU, activity for the three months ended March 31, 2022:

Stock Options	Number of Options	Weighted Average Exercise Price (Per Share)
Outstanding at December 31, 2021	6,050,540	\$ 49.32
Granted	120,200	62.24
Exercised	(323,201)	34.28
Forfeited	(33,535)	52.56
Expired	(13,054)	85.48
Outstanding at March 31, 2022	5,800,950	50.33
Restricted Stock Units	Number of Units	Weighted Average Grant Date Fair Value (Per Share)
Unvested at December 31, 2021	955,277	\$ 52.85
Granted	64,700	62.34
Vested	(6,950)	62.35
Forfeited	(31,074)	53.76
Unvested at March 31, 2022	981,953	53.38

The weighted average fair value of stock options granted during the three months ended March 31, 2022 was \$27.71 per share. The fair values of stock options granted were estimated using the Black-Scholes option valuation model with the following weighted average assumptions:

Black-Scholes Weighted Average Assumption	Three Months Ended March 31, 2022
Expected dividend yield	None
Risk-free interest rate	1.44%
Expected volatility	48.55%
Expected term of options	5.30 years

Employee Stock Purchase Plan

The Company's 2014 Employee Stock Purchase Plan, or ESPP, features two six-month offering periods per year, running from January 1 to June 30 and July 1 to December 31. Under the ESPP, employees may elect to contribute after-tax earnings to purchase shares at 85% of the closing fair market value of the Company's common stock on either the offering date or the purchase date, whichever is less. During the three months ended March 31, 2022, no shares were purchased and issued through the ESPP.

#### NOTE 13—NET INCOME (LOSS) PER SHARE

Basic net income (loss) per share is calculated by dividing the net income (loss) attributable to common shares by the weighted average number of common shares outstanding during the period. Diluted net income (loss) per common share is calculated by dividing the net income (loss) attributable to common shares by the weighted average number of common shares outstanding plus dilutive potential common shares outstanding during the period.

ASU 2020-06 was adopted on January 1, 2022 and requires the Company to use the if-converted method to calculate the number of potentially dilutive shares for convertible debt. Under the if-converted method, adjustments are made to the diluted net income (loss) per common share calculation as if the Company had converted the convertible debt on the first day of each period presented. Adjustments to the numerator are made to add back the interest expense associated with the convertible debt on a post-tax basis. Adjustments to the denominator reflect the number of shares assumed to be convertible at the beginning of the period. For additional information regarding ASU 2020-06, see Note 2, *Summary of Significant Accounting Policies*. Prior to January 1, 2022, the Company used the treasury stock method to calculate dilutive shares on its convertible debt.

Potential common shares include the shares of common stock issuable upon the exercise of outstanding stock options, the vesting of RSUs and the purchase of shares from the ESPP (using the treasury stock method), if applicable.

Potential common shares are excluded from the diluted net income (loss) per share computation to the extent they would be antidilutive.

The following table sets forth the computation of basic and diluted net income per common share for the three months ended March 31, 2022 and 2021 (in thousands, except per share amounts):

		Three Months Ended March 31, 2022 2021		
				2021
Numerator:				
Net income	\$	6,828	\$	10,369
Denominator:				
Weighted average common shares outstanding—basic		44,869		43,833
Computation of diluted securities:				
Dilutive effect of stock options		1,195		1,507
Dilutive effect of RSUs		373		470
Dilutive effect of conversion premium on the 2022 Notes		_		152
Dilutive effect of ESPP purchase options		1		4
Weighted average common shares outstanding—diluted		46,438		45,966
Net income per share:				
Basic net income per common share	\$	0.15	\$	0.24
Diluted net income per common share	\$	0.15	\$	0.23

The following table summarizes the outstanding stock options, RSUs and convertible senior notes that were excluded from the diluted net income per common share calculation because the effects of including these potential shares were antidilutive in the periods presented (in thousands):

	Three Months Ended March 31,	
	2022	2021
Weighted average number of stock options	1,762	890
Convertible senior notes	8,000	_
Weighted average number of RSUs	17	2
Total	9,779	892

#### **NOTE 14—INCOME TAXES**

Income before income taxes is as follows (in thousands):

		Three Months Ended March 31,		
	2022 202		2021	
Income (loss) before income taxes:				
Domestic	\$	6,582	\$	15,933
Foreign		712		(3,209)
Total income before income taxes	\$	7,294	\$	12,724

For the three months ended March 31, 2022 and 2021, the Company recognized income tax expense of \$0.5 million and \$2.4 million, respectively, which represented the estimated annual effective tax rate applied to the year-to-date domestic operating results adjusted for certain discrete tax benefits related to equity compensation.

#### NOTE 15—ACQUISITION-RELATED CHARGES, PRODUCT DISCONTINUATION AND OTHER

Acquisition-related charges, product discontinuation and other for the three months ended March 31, 2022 and 2021 summarized below (in thousands):

		Three Months Ended March 31,		
	2022	2021		
Severance-related expenses	\$ 3,115	\$ —		
Acquisition-related fees	1,845	_		
Other acquisition expenses	448	_		
Total acquisition-related charges	5,408			
Flexion contingent consideration	(794)	_		
MyoScience contingent consideration	(277)	(1,127)		
Nuance Biotech Co. Ltd. agreement dissolution costs	_	3,000		
Total acquisition-related charges, product discontinuation and other	\$ 4,337	\$ 1,873		

#### Flexion Acquisition

The Company recognized acquisition-related costs of \$5.4 million, primarily severance, legal fees, third-party services and other one-time charges during the three months ended March 31, 2022 related to the Flexion Acquisition. See Note 4, *Flexion Acquisition*, for more information.

On November 19, 2021, as part of the purchase price consideration related to the Flexion Acquisition, the Company recorded contingent consideration of \$45.2 million, which represents the Company's potential achievement of meeting regulatory and sales-based milestones. During the three months ended March 31, 2022, the Company recorded a \$0.8 million credit due to a decrease to the fair value of its contingent consideration, which was included in acquisition-related charges in the condensed consolidated statements of operations. See Note 10, *Financial Instruments*, for information regarding the method and key assumptions used in the fair value measurements of contingent consideration.

#### MyoScience Acquisition

The Company recognized contingent consideration credits of \$0.3 million and \$1.1 million during the three months ended March 31, 2022 and 2021, respectively. See Note 10, *Financial Instruments*, for information regarding the method and key assumptions used in the fair value measurements of contingent consideration.

#### Nuance Biotech Co. Ltd.

In June 2018, the Company entered an agreement with Nuance Biotech Co. Ltd., or Nuance, a China-based specialty pharmaceutical company, to advance the development and commercialization of EXPAREL in China. Under the terms of the agreement, the Company had granted Nuance the exclusive rights to develop and commercialize EXPAREL. In April 2021, the Company and Nuance agreed to a mutual termination of the agreement due to the lack of a viable regulatory pathway that adequately safeguards the Company's intellectual property against the risk of a generic product. Dissolution costs of \$3.0 million were included in other operating expenses in the condensed consolidated statements of operations for the three months ended March 31, 2021.

#### NOTE 16—COMMITMENTS AND CONTINGENCIES

From time to time, the Company has been and may again become involved in legal proceedings arising in the ordinary course of its business, including those related to patents, product liability and government investigations. Except as described below, the Company is not presently a party to any legal proceedings that it believes to be material, and is not aware of any pending or threatened litigation against the Company which it believes could have a material adverse effect on its business, operating results, financial condition or cash flows.

#### MyoScience Milestone Litigation

In August 2020, the Company and its subsidiary, Pacira CryoTech, Inc. ("Pacira CryoTech"), filed a lawsuit in the Court of Chancery of the State of Delaware against Fortis Advisors LLC ("Fortis"), solely in its capacity as representative for the former securityholders of MyoScience, and certain other defendants, seeking declaratory judgment with respect to certain terms

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of the merger agreement for the MyoScience Acquisition (the "Merger Agreement"), specifically related to the achievement of certain milestone payments under the Merger Agreement. In addition, the Company and Pacira CryoTech sought general, special and compensatory damages against the other defendants related to breach of fiduciary duties in connection with the purported achievement of milestone payments under the Merger Agreement, and breach of the Merger Agreement and certain other agreements with the defendants. In October 2020, Fortis filed an answer and counterclaim against the Company and Pacira CryoTech seeking to recover certain milestone payments under the Merger Agreement. The total remaining value of these milestones is \$30.0 million, plus attorneys' fees. The Company believes that the counterclaim from Fortis is without merit and intends to vigorously defend against all claims. The Company is unable to predict the outcome of this action at this time.

#### eVenus Pharmaceutical Laboratories Litigations

In October 2021, the Company received a Notice Letter advising that eVenus Pharmaceutical Laboratories, Inc., or eVenus, of Princeton, New Jersey, submitted to the FDA an Abbreviated New Drug Application (ANDA) with a Paragraph IV certification seeking authorization for the manufacturing and marketing of a generic version of EXPAREL (266 mg/20 mL) in the U.S. prior to the expiration of U.S. Patent No. 11,033,495 (the '495 patent).

In November 2021, the Company filed a patent infringement suit against eVenus and its parent company in the U.S. District Court for the District of New Jersey (21-cv-19829) asserting infringement of the '495 patent. This triggered an automatic 30-month stay of final approval of the eVenus ANDA. On January 6, 2022, eVenus filed an Answer with counterclaims to the Complaint, alleging the '495 patent is invalid and/or not infringed through the manufacture, sale, or offer for sale of the product described in product described in eVenus's ANDA submission.

In December 2021, the Company received a second Notice Letter advising that eVenus submitted to the FDA an amendment to its ANDA with a Paragraph IV Certification seeking authorization for the manufacturing and marketing of a generic version of EXPAREL (133 mg/10 mL) in the U.S. prior to the expiration of the '495 patent. In the Notice Letter, eVenus also advised that it submitted a Paragraph IV Certification to the FDA seeking authorization for the manufacturing and marketing of a generic version of EXPAREL (266 mg/20 mL and 133 mg/10 mL) in the U.S. prior to the expiration of U.S. Patent No. 11,179,336 (the '336 patent). eVenus further alleges in the Notice Letter that both the '495 patent and the '366 patent are invalid and/or not infringed.

In February 2022, the Company filed a second patent infringement suit against eVenus and its parent company in the U.S. District Court for the District of New Jersey (22-cv-00718) asserting that the 133 mg/10 mL ANDA product will infringe the '495 and '336 patents and that the 266 mg/20 mL ANDA product will infringe the '336 patent. This filing triggered a second automatic 30-month stay of final approval for the 133 mg/10 mL ANDA product.

These litigations are in their infancy, and the Company is unable to predict the outcome of this action at this time.

#### Research Development Foundation

Pursuant to an agreement with the Research Development Foundation, or RDF, the Company was required to pay RDF a low single-digit royalty on the collection of revenues from certain products, for as long as certain patents assigned to the Company under the agreement remain valid. RDF has the right to terminate the agreement for an uncured material breach by the Company, in connection with its bankruptcy or insolvency or if it directly or indirectly opposes or disputes the validity of the assigned patent rights. The Company's U.S. Patent No. 11,033,495 was issued on June 15, 2021. Thereafter, RDF asserted that the issuance of that patent extends the Company's royalty obligations under the agreement until 2041. The Company believes that the royalty period under the agreement was set to end on December 24, 2021 with the expiration of its U.S. Patent No. 9,585,838. Because of the disagreement over the interpretation of the agreement, in December 2021, the Company filed a declaratory judgment lawsuit in the U.S. District Court for the District of Nevada (21-cv-02241). The lawsuit seeks a declaration from the court that the Company owes no royalties to RDF with respect to its EXPAREL product after December 24, 2021. During the pendency of the lawsuit, the Company will continue to pay royalties to RDF under protest, however, the Company is unable to predict the outcome of this action at this time.

#### Other Commitments and Contingencies

Pediatric Trial Commitments

The FDA, as a condition of EXPAREL approval, has required the Company to study EXPAREL in pediatric patients, as well as the administration of EXPAREL as a nerve block in the pediatric setting. The Company was granted a deferral for the required pediatric trials until after the indications were approved in adults. Similarly, in Europe, the Company agreed with the European Medicines Agency, or EMA, on a Pediatric Investigation Plan as a prerequisite for submitting a Marketing Authorization Application (MAA) in the E.U. Despite the U.K.'s withdrawal from the E.U., the agreed pediatric plan is applicable in the U.K.

In December 2019, the Company announced positive results for its extended pharmacokinetic and safety study ("PLAY") for local analgesia in children aged six to 17 undergoing cardiovascular or spine surgeries. Those positive results were the basis for the submission of a supplemental New Drug Application, or sNDA, in the U.S. and Type II variations in the E.U. and U.K. to expand the EXPAREL label to include use in patients six years of age and older for single-dose infiltration to produce postsurgical local analgesia. In March 2021, the Company announced that the FDA approved the submission of the sNDA in the U.S. The EMA and the Medicines and Healthcare Products Regulatory Agency, or MHRA, are still reviewing the Type II variations.

The Company is working with the FDA, MAA and MHRA to finalize the regulatory pathway for its remaining pediatric commitments.

#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations is based upon our condensed consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States of America (GAAP) and in accordance with the rules and regulations of the United States Securities and Exchange Commission, or SEC.

This Quarterly Report on Form 10-Q and certain other communications made by us contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the Private Securities Litigation Reform Act of 1995, including, without limitation, statements related to: the Flexion Acquisition (as defined below) and the costs and benefits thereof, our growth and future operating results and trends, our strategy, plans, objectives, expectations (financial or otherwise) and intentions, future financial results and growth potential, anticipated product portfolio, development programs, strategic alliances, patent terms and intellectual property. For this purpose, any statement that is not a statement of historical fact should be considered a forward-looking statement. We often use the words "believe," "anticipate," "plan," "estimate," "expect," "intend," "may," "will," "would," "could," "can" and similar expressions to help identify forward-looking statements. We cannot assure you that our estimates, assumptions and expectations will prove to have been correct. Actual results may differ materially from these indicated by such forward-looking statements as a result of various important factors, including risks relating to, among others: risks associated with acquisitions, such as the risk that the businesses will not be integrated successfully, that such integration may be more difficult, time-consuming or costly than expected or that the expected benefits of the transaction will not occur; the possibility that if we do not achieve the perceived benefits of the Flexion Acquisition (as defined below) as rapidly or to the extent anticipated by financial analysts or investors, the market price of our shares could decline; the impact of the COVID-19 pandemic on elective surgeries, our manufacturing and supply chain, global and United States, or U.S., economic conditions, and our business, including our revenues, financial condition and results of operations; the success of our sales and manufacturing efforts in support of the suspension) and iovera® and the rate and degree of market acceptance of EXPAREL, ZILRETTA and iovera®; the size and growth of the potential markets for EXPAREL, ZILRETTA and iovera° and our ability to serve those markets; our plans to expand the use of EXPAREL, ZILRETTA and iovera° to additional indications and opportunities, and the timing and success of any related clinical trials for EXPAREL, ZILRETTA and iovera°; the commercial success of EXPAREL, ZILRETTA and iovera°; the related timing and success of United States Food and Drug Administration, or FDA, supplemental New Drug Applications, or sNDAs, and premarket notification 510(k)s; the related timing and success of European Medicines Agency, or EMA, Marketing Authorization Applications, or MAA; our plans to evaluate, develop and pursue additional product candidates utilizing our proprietary multivesicular liposome, or pMVL, drug delivery technology; the approval of the commercialization of our products in other jurisdictions; clinical trials in support of an existing or potential pMVL-based product; our commercialization and marketing capabilities, our ability to successfully construct an additional EXPAREL manufacturing suite in San Diego, California; our ability to successfully complete a ZILRETTA capacity expansion project in Swindon, England; the outcome of any litigation; the ability to successfully integrate Flexion or any future acquisitions into our existing business; the recoverability of our deferred tax assets; and assumptions associated with contingent consideration payments. Important factors could cause our actual results to differ materially from those indicated or implied by forward-looking statements, and as such we anticipate that subsequent events and developments will cause our views to change. Except as required by applicable law, we undertake no intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, and readers should not rely on the forward-looking statements as representing our views as of any date subsequent to the date of the filing of this Quarterly Report on Form 10-Q.

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from those expressed or implied by these statements. These factors include items mentioned herein and the matters discussed and referenced in Part I-Item 1A. "Risk Factors" included in our <u>Annual Report on Form 10-K for the year ended December 31, 2021</u> and in other reports as filed with the SEC.

Unless the context requires otherwise, references to "Pacira," "we," the "Company," "us" and "our" in this Quarterly Report on Form 10-Q refer to Pacira BioSciences, Inc. and its subsidiaries.

#### Overview

Pacira is the industry leader in our commitment to non-opioid pain management and providing a non-opioid option to as many patients as possible to redefine the role of opioids as rescue therapy only. Our long-acting, local analgesic EXPAREL® (bupivacaine liposome injectable suspension) was commercially launched in April 2012. EXPAREL utilizes our unique pMVL drug delivery technology that encapsulates drugs without altering their molecular structure and releases them over a desired period of time. In the U.S., EXPAREL is the only opioid-free, long-acting local and regional analgesic approved for infiltration, field blocks and interscalene brachial plexus nerve block to produce local or regional postsurgical analgesia. EXPAREL is also approved for infiltration in pediatric patients aged six years and older in the U.S. In Europe, EXPAREL is approved as a brachial plexus block or femoral nerve block for treatment of post-operative pain in adults, and as a field block for treatment of somatic post-operative pain from small- to medium-sized surgical wounds in adults. Since its initial approval in 2011, more than 10 million patients have been treated with EXPAREL. We drop-ship EXPAREL directly to end-users based on orders placed to wholesalers or directly to us, and there is no product held by wholesalers. With the acquisition (the "Flexion Acquisition") of Flexion Therapeutics, Inc. ("Flexion") in November 2021, we acquired ZILRETTA® (triamcinolone acetonide extended-release injectable suspension), the first and only extended-release, intra-articular therapy that can provide major relief for osteoarthritis, or OA, knee pain for three months and has the potential to become an alternative to hyaluronic acid, or HA, and platelet rich plasma, or PRP, injections or other early intervention treatments. With the acquisition of MyoScience, Inc. (the "MyoScience Acquisition") in April 2019, we acquired ioverao®, a handheld cryoanalgesia device used to deliver a precise, controlled application of cold temperature only to targeted nerves, which we sell directly to end users. The iovera° system is highly complementary to EXPAREL as a non-opioid therapy that alleviates pain by disrupting pain signals being transmitted to the brain from the site of injury or surgery. We also believe ZILRETTA is highly complementary to iovera°.

We expect to continue to pursue the expanded use of EXPAREL, ZILRETTA and iovera° in additional procedures; progress our earlier-stage product candidate pipeline; advance regulatory activities for EXPAREL, ZILRETTA, iovera° and other product candidates; invest in sales and marketing resources for EXPAREL, ZILRETTA and iovera°; expand and enhance our manufacturing capacity for EXPAREL, ZILRETTA and iovera°; invest in products, businesses and technologies; and support legal matters.

#### Flexion Acquisition

In November 2021, we completed the Flexion Acquisition pursuant to an Agreement and Plan of Merger (the "Merger Agreement"), under which Flexion became our wholly owned subsidiary and added ZILRETTA, a non-opioid corticosteroid that employs a proprietary microsphere technology to provide extended pain relief, to our commercial offering. The addition of ZILRETTA to our innovative non-opioid product portfolio directly aligns with our mission to provide an opioid alternative to as many patients as possible and address medical needs along the neural pain pathway.

The total consideration of \$578.8 million included an initial payment of \$428.3 million which represented \$8.50 in cash per share of Flexion common stock, \$20.2 million paid to settle restricted stock units and in-the-money stock options, an \$85.1 million cash payment to repay Flexion debt that was not assumed by us and \$45.2 million in contingent consideration representing the fair value of contingent value rights, or CVRs, that were issued in conjunction with the Flexion Acquisition. The Merger Agreement provided for one non-tradeable CVR per share of Flexion common stock as well as one CVR per share for certain Flexion equity awards. Each CVR entitles Flexion shareholders to contingent milestone payments of up to an aggregate of \$8.00 in cash per share of Flexion common stock if certain milestones are met on or prior to December 31, 2030. Up to an additional \$380.2 million in the aggregate may be payable to holders of the CVRs if each of the applicable milestones are achieved. For more information, see Note 4, *Flexion Acquisition*, to our condensed consolidated financial statements included herein.

#### Coronavirus (COVID-19) Pandemic

Since early 2020, our revenues have been impacted by the global pandemic caused by a novel strain of coronavirus (COVID-19) and pandemic-related challenges that included the significant postponement or suspension in the scheduling of elective surgical procedures due to public health guidance and government directives. While the degree of impact has diminished during the course of the pandemic due to the introduction of vaccines and therapeutics, as well as the lessening of elective surgery restrictions, certain pandemic-related operational and staffing challenges persist. For instance, while many restrictions have since eased with COVID-19 vaccines now widely available, the elective surgery market faced additional pandemic-related challenges in August and September 2021 due to regional surges in COVID-19 variant cases, staffing shortages and fatigue from care teams addressing significant procedure backlogs, and in December 2021, the COVID-19 Omicron variant prompted some government restrictions on elective surgical procedures and created surgical staffing challenges, both of which began to ease in January 2022. Our manufacturing sites are operational and have safety protocols and

guidelines as recommended by federal, state and local governments. Indirect effects of the pandemic may include longer lead-times for or the inability to secure a sufficient supply of materials due to the prioritization by certain suppliers for COVID-19 vaccine manufacturing. The situation remains dynamic and subject to rapid and possibly material changes. Additional negative impacts may also arise from the COVID-19 pandemic that we are unable to foresee. The nature and extent of such impacts will depend on future developments, which are highly uncertain and cannot be predicted.

We will continue to actively monitor the situation and implement measures recommended by federal, state or local authorities, or that we determine are in the best interests of our patients, employees, partners, suppliers, shareholders and stakeholders. For a description of risks facing us that relate to the COVID-19 pandemic or any other future pandemic, epidemic or outbreak of contagious disease, see our <u>Annual Report on Form 10-K for the year ended December 31, 2021</u>.

#### **Recent Highlights**

- In April 2022, the U.S. Patent and Trademark Office issued Patent Nos. 11,304,904, and 11,311,486. The '904 and '486 patents have an expiration date of January 22, 2041 and are listed in the FDA Approved Drug Products with Therapeutic Equivalence Evaluations (the "Orange Book"). With these two new patents, there are currently five EXPAREL patents listed in the Orange Book each with an expiration date of January 22, 2041.
- We recently launched development plans for our second training facility in Houston, Texas. This 19,000 square-feet state-of-the-art facility will feature an adaptive lecture hall, broadcast studio and lab space for cadaver and other interactive workshops. Together with our Tampa facility, this second training center will play a core role in developing physician champions and community-based clinicians who want to stay on the forefront of opioid-sparing pain management. We expect to open the Houston facility before the end of 2022 to host programs for EXPAREL, ZILRETTA and iovera°.

#### **EXPAREL**

In the U.S., EXPAREL is currently indicated in patients six years of age and older for single-dose infiltration to produce postsurgical local analgesia, and in adults as an interscalene brachial plexus nerve block to produce postsurgical regional analgesia. Safety and efficacy have not been established in other nerve blocks. In the E.U., EXPAREL is indicated as a brachial plexus block and femoral nerve block for treatment of post-operative pain in adults, and as a field block for treatment of somatic post-operative pain from small- to medium-sized surgical wounds in adults.

#### EXPAREL Label and Global Expansion

- Lower extremity nerve block. We are advancing two Phase 3 studies of EXPAREL as a nerve block in lower extremity surgeries. One is a popliteal sciatic nerve block for bunionectomy and the second is an adductor canal block for total knee arthroplasty, or TKA. We believe positive results from these studies will form the basis for an sNDA submission seeking label expansion to include lower extremity nerve blocks. We believe the addition of this indication is significant as anesthesia-driven regional approaches using nerve and field blocks continue to expand as institutional protocols.
- Pediatrics. We are working with the FDA to finalize our studies to support expansion of the EXPAREL single-dose infiltration label to include patients under six years of age. We have met with the FDA to discuss appropriate studies of EXPAREL in pediatric patients aged 0 to less than 6 years of age. We expect that these studies, if successful, will be the basis for an sNDA seeking expansion of the EXPAREL label to include this patient population for single-dose infiltration. We are also discussing our regulatory strategy for EXPAREL administered as a nerve block in the pediatric setting. We are working with both the FDA and the European Medicines Agency, or EMA, with the goal of harmonizing our pediatric clinical studies as much as possible between the two regions.
- Stellate ganglion block. We believe a long-acting stellate ganglion block with EXPAREL has the potential to be an effective approach for managing ventricular tachycardia (commonly referred to as "electrical storm"), a life-threatening clinical condition characterized by the recurrence of hemodynamically unstable ventricular tachycardia and/or ventricular fibrillation. We are planning a multi-center registration study to evaluate EXPAREL as a stellate ganglion block for managing electrical storm. We are also supporting an investigator-initiated study that will evaluate iovera° as a longer-acting stellate ganglion block.
- Global expansion. We have prioritized the European and Latin American markets for global expansion. In Europe, we were granted marketing authorization by the EC in November 2020 for EXPAREL as a brachial plexus block or femoral nerve block for treatment of post-operating pain in adults and as a field block for treatment of somatic post-

operative pain from small- to medium-sized surgical wounds in adults. We launched EXPAREL in the U.K. and targeted E.U. countries in the fourth quarter of 2021. In Latin America, we have a distribution agreement with Eurofarma Laboratories S.A., or Eurofarma, for the development and commercialization of EXPAREL. Eurofarma has the exclusive right to market and distribute EXPAREL in 19 countries in Latin America, including Argentina, Brazil, Colombia and Mexico. In addition, Eurofarma will be responsible for regulatory filings for EXPAREL in these countries. We will receive royalties and are also eligible to receive regulatory- and commercial-based milestone payments that are triggered by the achievement of certain events.

#### ZILRETTA

ZILRETTA was approved by the FDA in October 2017 and launched in the U.S. shortly thereafter. We market ZILRETTA through our ZILRETTA and iovera° sales force of approximately 50 Treatment Solutions Managers who are providing clinicians with two unique OA treatment options to individualize patient care. ZILRETTA is the first and only extended-release, intra-articular therapy for patients confronting OA knee pain. ZILRETTA employs a proprietary microsphere technology combining triamcinolone acetonide, or TA, a commonly administered, immediate-release corticosteroid, with a poly lactic-co-glycolic acid, or PLGA, matrix to provide extended pain relief. PLGA is a proven extended-release delivery vehicle that is metabolized to carbon dioxide and water as it releases drug in the IA space and is used in other approved drug products and surgical devices. The ZILRETTA microspheres slowly and continuously release triamcinolone acetonide into the knee to provide significant pain relief for 12 weeks, with some people experiencing pain relief through 16 weeks.

We believe ZILRETTA's extended-release profile may also provide effective treatment for OA pain of the shoulder, and we intend to initiate a Phase 3 trial investigating ZILRETTA in shoulder OA in 2023 after aligning with the FDA on study design. In addition, we are planning a comparative safety study of ZILRETTA in patients with Type 2 diabetes and are evaluating a repeat dosing study.

ZILRETTA Clinical Benefits

ZILRETTA combines a commonly administered steroid, TA, with PLGA, delivering a 32 milligram dose of TA to provide extended therapeutic concentrations in the joint and persistent analgesic effect.

Based on the strength of its pivotal and other clinical trials, we believe that ZILRETTA represents an important treatment option for the millions of patients in the U.S. in need of safe and effective extended relief from OA knee pain. The pivotal Phase 3 trial, on which the approval of ZILRETTA was based, showed that ZILRETTA significantly reduced OA knee pain for 12 weeks, with some people experiencing pain relief through Week 16. Both the magnitude and duration of pain relief provided by ZILRETTA in clinical trials were clinically meaningful with the magnitude of pain relief amongst the largest seen to date in OA clinical trials. The overall frequency of treatment-related adverse events in these trials was similar to those observed with placebo, and no drug-related serious adverse events were reported. We believe that ZILRETTA holds the potential to become the corticosteroid of choice given its safety and efficacy profile, and the fact that it is the first and only extended-release corticosteroid on the market. In September 2021, the American Association of Orthopaedic Surgeons, or AAOS, updated its evidence-based clinical practice guidelines, finding ZILRETTA can improve patient outcomes over traditional immediate-release corticosteroids.

#### iovera°

The iovera° system is an FDA-approved, non-opioid handheld cryoanalgesia device used to produce precise, controlled doses of cold temperature only to targeted nerves. It has been FDA 510(k) cleared in the U.S., has a CE mark in the E.U. and is cleared for marketing in Canada for the blocking of pain. We believe the iovera° system is highly complementary to EXPAREL and ZILRETTA as a non-opioid therapy that alleviates pain using a non-pharmacological nerve block to disrupt pain signals being transmitted to the brain from the site of injury or surgery. It is also indicated for the relief of pain and symptoms associated with arthritis of the knee for up to 90 days.

iovera° Clinical Benefits

There is a growing body of clinical data demonstrating success with iovera° treatment for OA of the knee. Surgical intervention is typically a last resort for patients suffering from OA of the knee. In one study, the majority of the patients suffering from OA of the knee experienced pain relief up to 150 days after being treated with iovera°.

Preliminary findings demonstrated reductions in opioids, including:

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- The daily morphine equivalent consumption in the per protocol group analysis was significantly lower at 72 hours (p<0.05), 6 weeks (p<0.05) and 12 weeks (p<0.05).
- Patients who were administered iovera° were far less likely to take opioids six weeks after surgery. The number of patients taking opioids six weeks after TKA in the control group was three times the number of patients taking opioids in the cryoanalgesia group (14% vs. 44%, p<0.01).
- Patients in the iovera° group demonstrated a statistically significant reduction in pain scores from their baseline pain scores at 72 hours (p<0.05) and at 12 weeks (p<0.05).

We believe these data validate iovera° as a clinically meaningful non-opioid alternative for patients undergoing TKA, and that iovera° offers the opportunity to provide patients with non-opioid pain control well in advance of any necessary surgical intervention through a number of key product attributes:

- iovera° is safe and effective with immediate pain relief that can last for months as the nerve regenerates over time;
- iovera° is repeatable;
- The iovera° technology does not risk damage to the surrounding tissue;
- iovera° is a convenient handheld device with a single-use procedure-specific Smart Tip; and
- iovera° can be delivered precisely using ultrasound guidance or an anatomical landmark.

In September 2021, the AAOS updated its evidence-based clinical practice guidelines, reporting that denervation therapy—including cryoneurolysis—may reduce knee pain and improve function in patients with symptomatic OA of the knee.

We are also encouraged by usage of iovera° in other areas. Key opinion leaders in orthopedics, spine and anesthesia are interested in replacing heat-based radiofrequency ablation with iovera° cold therapy. There is interest across a wide range of treatment opportunities such as low back pain, spine, spasticity and rib fracture. We intend to use investigator-initiated studies and grants to develop data across these areas.

iovera° Global Expansion

In July 2021, we entered into a licensing agreement with Verve Medical Products, Inc. for the distribution of iovera° in Canada. We began selling iovera° in Canada in the fourth quarter of 2021. Additionally, we began selling iovera° in the E.U. through a contracted sales force in the first quarter of 2022.

#### The Osteoarthritis Market

OA is the most common form of arthritis. It is also called degenerative joint disease and occurs most frequently in the hands, hips and knees. With OA, the cartilage within a joint begins to break down and the underlying bone begins to change. These changes usually develop slowly and get worse over time. OA can cause pain, stiffness and swelling. In some cases it also causes reduced function and disability; some people are no longer able to do daily tasks or work. According to the CDC, OA affects over 32.5 million adults in the U.S.

The lifetime risk of developing symptomatic knee OA is 45 percent. The prevalence of symptomatic knee OA increases with each decade of life, with the annual incidence of knee OA being highest between age 55 and 64 years old. There are 14 million individuals in the U.S. who have symptomatic knee OA, and nearly two million are under the age of 45. Surgical intervention is typically a last resort for patients suffering from OA of the knee.

With the addition of ZILRETTA to our product offering, we can now offer clinicians the flexibility to individualize OA knee pain treatment with either ZILRETTA or a drug-free nerve block with iovera° based on patient factors and preference, physician training, site of care and reimbursement considerations.

#### **Clinical Development Programs**

#### PCRX-201 and PCRX-301 (Formerly FX-201 and FX-301)

PCRX-201 and PCRX-301 were added to our portfolio as part of the Flexion Acquisition. PCRX-201 is a gene therapy product candidate designed to provide "on demand" production of an anti-inflammatory protein, interleukin-1 receptor antagonist (IL-1Ra) whenever inflammation is detected in the joint. PCRX-301, is a locally administered  $Na_V1.7$  inhibitor, known as funapide, formulated for extended release in a thermosensitive hydrogel. The initial development of PCRX-301 was intended to support administration as a peripheral analgesic lower extremity nerve block for management of post-operative pain.

#### pMVL-Based Clinical Programs

Given the proven safety, flexibility and customizability of our pMVL drug delivery technology platform for acute, sub-acute and chronic pain applications, we have several pMVL-based products in clinical development. Following data readouts from preclinical and feasibility studies for these candidates, we have prioritized three programs for clinical development: (i) PCRX-401, a dexamethasone-pMVL for low back pain; (ii) PCRX-501, a high-dose bupivacaine-pMVL for extended pain relief and (iii) a low-dose bupivacaine-pMVL for intrathecal analgesia. We are planning to initiate a Phase 2 study for low-dose bupivacaine-pMVL for intrathecal analgesia in late 2022.

#### **External Innovation**

In parallel to our internal clinical programs, our business development team continues to pursue innovative acquisition targets that are complementary to EXPAREL, ZILRETTA and iovera° and are of great interest to the surgical and anesthesia audiences we are already calling on today. We are using a combination of strategic investments, in-licensing and acquisition transactions to build out a pipeline of innovation to improve patients' journeys along the neural pain pathway. Select strategic investments we have made to support promising early stage platforms are summarized below.

Company	Development Stage	Description of Platform Technology	Potential Therapeutic Areas
Carthronix, Inc.	Preclinical	CX-011, an intra-articular injection designed to slow joint degeneration by mediating IL-6 cytokines	Knee OA
Coda Therapeutics, Inc.	Preclinical	Chemogenetic platform to reverse the aberrant neuronal activity underlying neurological disorders using optimized Adeno-Associated Virus (AAV) vectors	Neuropathic pain
Genascence Corporation	Phase 1	AAV vector-based gene therapy targeting Interleukin 1 Receptor Antagonist (IL-1Ra)	Knee OA
GeneQuine Biotherapeutics GmbH	Preclinical	Next-generation gene transfer vehicles that enter joint cells to confer multi- year gene expression	OA and other musculoskeletal disorders
Spine BioPharma, LLC	Phase 3-ready	Remedisc 7-amino acid chain peptide that binds to and induces down regulation of transforming growth factor, beta 1 (TGFβ1)	Degenerative disc disease

#### **Product Portfolio and Internal Pipeline**

Our current product portfolio and internal product candidate pipeline, along with anticipated milestones over the next 12 to 18 months, are summarized in the table below:

	Preclinical		Clinical NDA NDA					Next Expected Milestone(s)
	Frecillical	P1	P2	Р3	P4	NDA	Market	West Expected Willestone(s)
EXPAREL								
Surgical infiltration						T .		Geographic expansion
Interscalene brachial plexus nerve block								Geographic expansion
Lower extremity nerve block								Completing two studies for future sNDA
Stellate ganglion block								Begin multicenter registration study
Surgical infiltration/Nerve block (Ex-US)								
E.U. & UK					,			Commercial expansion
Pediatric infiltration								
Ages 6+ years								Commercial/geographic expansion
Ages < 6 years *								Finalize development plan
Pediatric nerve block *								Finalize development plan
ZILRETTA								
Knee osteoarthritis								Label expansion for diabetic superiority
Shoulder osteoarthritis								Meet with FDA and launch Phase 3 study
iovera°								
Total knee arthroplasty (TKA)								Report real-world data from IGOR registry
Spasticity								Finalize development plan for label expansion
Spine (new smart tips)								510(k) submission
Lower back pain (Medial branch block)								Post-approval data for commercial expansion
Rib fracture (Intercostal block)								Case report/pilot data to expand use
Pipeline								
PCRX-201 Humantakinogene hadenovec, an	interleukin-	1 recep	otor an	tagonis	st (IL-1	Ra) gene	therapy	Evaluating next steps
PCRX-301 Thermosensitive hydrogel formula	ation of funa	pide, a	prefe	rential	Na <sub>v</sub> 1.7	inhibito	-	Evaluating next steps
PCRX-401 Dexamethasone-pMVL								Launch Phase 1 study
PCRX-501 Bupivacaine-pMVL (high-concents	ration, longe	r-lastin	ng, 20.0	Omg/m	L)			Launch Phase 1 study
Intrathecal Bupivacaine-pMVL (low-concent	tration, stand	dard-do	ose, 13	.3 mg/	mL)			Launch Phase 2/3 study
NOCITA								
Postsurgical analgesia in dogs and cats								Marketed by Aratana Therapeutics, Inc.

<sup>\*</sup> Study designs have not been finalized for infiltration in pediatric patients aged 0 to 6 years old or for nerve block in pediatric patients. - NOCITA\* is a registered trademark of Aratana Therapeutics, Inc., a wholly owned subsidiary of Elanco Animal Health, Inc.

### Pacira Innovation and Training Center of Tampa

In October 2020, we opened the Pacira Innovation and Training center of Tampa (the "PITT"). We designed this facility to help advance clinician understanding of the latest local, regional and field block approaches for managing pain. The PITT provides an unparalleled training environment for healthcare providers working to reduce or eliminate patient exposure to opioids. The PITT supports a full range of educational events to advance clinician understanding of the latest local, regional, and field block approaches for managing pain and reducing or eliminating exposure to opioids. Our corporate headquarters are also located at the PITT.

The PITT consists of approximately 13,000 square-feet of fully adaptable space and is equipped with state-of-the-art technology and audio/visual capabilities and features several distinct training spaces including a simulation lab equipped with seven ultrasound scanning stations; a lecture hall featuring a 4½-foot tall by 24-foot wide liquid crystal display video wall to support live, virtual and even global presentations; and a green-screen broadcast studio designed to livestream content with single or multiple hosts.

In addition to our EXPAREL programs, we are hosting ongoing workshops to train new users on best practice techniques for iovera° administration at the PITT. Led by healthcare professionals, these labs include didactic lectures and hands-on trainings including live model nerve scanning and identification using ultrasound and peripheral nerve stimulation.

At no fee to the organization, the PITT also serves as a venue for national anesthesia provider organizations to host their own workshops and training sessions to educate healthcare providers.

We have launched development plans for a second training facility in Houston, Texas. This 19,000 square-foot state-of-the-art facility will feature an adaptive lecture hall, broadcast studio and lab space for cadaver and other interactive workshops. These training centers are core to developing both our physician champions and community-based clinicians who want to stay on the forefront of opioid-sparing pain management. We expect to open this facility before the end of 2022 which would immediately double our capacity and ability to host programs for EXPAREL, ZILRETTA and iovera°.

### **Results of Operations**

### Comparison of the Three Months Ended March 31, 2022 and 2021

#### Revenues

Net product sales consist of (i) EXPAREL in the U.S., the European Union, or E.U., and the United Kingdom, or U.K.; (ii) ZILRETTA in the U.S.; (iii) iovera° in the U.S., Canada and the E.U. and (iv) sales of, and royalties on, our bupivacaine liposome injectable suspension for veterinary use.

The following table provides information regarding our revenues during the periods indicated, including percent changes (dollar amounts in thousands):

	 Three Mo Mar	% Increase /			
	2022	2021		(Decrease)	
Net product sales:					
EXPAREL	\$ 129,205	\$	114,678	13%	
ZILRETTA	23,635		_	N/A	
iovera°	3,026		3,268	(7)%	
Bupivacaine liposome injectable suspension	1,556		792	96%	
Total net product sales	 157,422		118,738	33%	
Royalty revenue	569		289	97%	
Total revenues	\$ 157,991	\$	119,027	33%	

EXPAREL revenue increased 13% in the three months ended March 31, 2022 versus 2021 primarily due to increases of 11% in gross vial volume and increases of 4% in gross selling price per unit, partially offset by the sales mix of EXPAREL vial sizes. Although the demand for EXPAREL has continued to increase primarily as a result of Ambulatory Surgical Centers and anesthesiologists broadening the use of long-acting EXPAREL regional approaches as a foundation of multimodal opioid-minimization strategies that enable shifting inpatient procedures to 23-hour sites of care, the elective surgery market faced

additional pandemic-related challenges in January 2022 due to regional surges in COVID-19 variant cases, staffing shortages and fatigue from care teams addressing significant procedure backlogs. EXPAREL utilization remains above the overall sharp decline in elective surgical procedures relative to prepandemic baseline levels due to increased utilization in outpatient settings and emergent procedures.

As a result of the Flexion Acquisition, we acquired ZILRETTA in November 2021, which is an extended-release corticosteroid treatment for OA knee pain. We recognized net product sales of \$23.6 million for the three months ended March 31, 2022.

Net product sales of iovera° decreased 7% in the three months ended March 31, 2022 versus 2021 primarily due to a delay in the transition from generation 1 to generation 2 iovera° products and short-term variations in reimbursement policies in certain territories.

Bupivacaine liposome injectable suspension net product sales and its related royalties increased 96% and 97%, respectively, in the three months ended March 31, 2022 versus 2021 due to the timing of orders placed by Aratana Therapeutics, Inc. for veterinary use.

Any renewed government suspension of or reluctance of patients to have elective procedures would impact our future sales of EXPAREL, ZILRETTA and iovera° during the ongoing COVID-19 pandemic.

The following tables provide a summary of activity with respect to our sales related allowances and accruals related to EXPAREL and ZILRETTA for the three months ended March 31, 2022 and 2021 (in thousands):

March 31, 2022	Returns lowances	Prompt Payment Discounts	Service Fees	Volume Rebates and Chargebacks	(	Government Rebates	Total
Balance at December 31, 2021	\$ 3,361	\$ 1,178	\$ 3,636	\$ 3,494	\$	761	\$ 12,430
Provision	404	2,655	3,949	9,392		348	16,748
Payments / Adjustments	(856)	(2,608)	(4,031)	(8,473)		(401)	(16,369)
Balance at March 31, 2022	\$ 2,909	\$ 1,225	\$ 3,554	\$ 4,413	\$	708	\$ 12,809

March 31, 2021	eturns owances	Prompt Payment Discounts	Service Fees	Volume Rebates and Chargebacks	(	Government Rebates	Total
Balance at December 31, 2020	\$ 1,023	\$ 1,007	\$ 1,168	\$ 1,600	\$	_	\$ 4,798
Provision	249	2,365	1,785	2,726		_	7,125
Payments / Adjustments	(111)	(2,349)	(1,953)	(2,582)		_	(6,995)
Balance at March 31, 2021	\$ 1,161	\$ 1,023	\$ 1,000	\$ 1,744	\$	_	\$ 4,928

Total reductions of gross product sales from sales-related allowances and accruals were \$16.7 million and \$7.1 million, or 9.7% and 5.7% of gross product sales, for the three months ended March 31, 2022 and 2021, respectively. The overall increase in sales-related allowances and accruals as a percentage of gross product sales was directly related to the addition of the ZILRETTA-related allowances and accruals.

### Cost of Goods Sold

Cost of goods sold primarily relates to the costs to produce, package and deliver our products to customers. These expenses include labor, raw materials, manufacturing overhead and occupancy costs, depreciation of facilities, royalty payments, quality control and engineering.

The following table provides information regarding our cost of goods sold and gross margin during the periods indicated, including percent changes (dollar amounts in thousands):

	 Three Mo Ma	onths l		% Increase /	
	2022		2021	(Decrease)	
Cost of goods sold	\$ 36,074	\$	31,349	15%	
Gross margin	77 %	)	74 %		

Gross margin increased three percentage points in the three months ended March 31, 2022 versus 2021, mainly due to lower cost of EXPAREL product sold due to higher production levels and downtime that occurred in 2021, partially offset by the ZILRETTA step-up of fixed assets and inventory to fair value in purchase accounting.

### Research and Development Expenses

Research and development expenses primarily consist of costs related to clinical trials and related outside services, product development and other research and development costs, including trials that we are conducting to generate new data for EXPAREL, ZILRETTA and iovera° and stock-based compensation expense. Clinical and preclinical development expenses include costs for clinical personnel, clinical trials performed by third-parties, toxicology studies, materials and supplies, database management and other third-party fees. Product development and manufacturing capacity expansion expenses include development costs for our products, which include personnel, equipment, materials and contractor costs for process development and product candidates, development costs related to significant scale-ups of our manufacturing capacity and facility costs for our research space. Regulatory and other expenses include regulatory activities related to unapproved products and indications, medical information expenses and related personnel. Stockbased compensation expense relates to the costs of stock option grants, awards of restricted stock units, or RSUs, and our employee stock purchase plan, or ESPP.

The following table provides a breakout of our research and development expenses during the periods indicated, including percent changes (dollar amounts in thousands):

	Three Months Ended March 31,				
	 2022 2021			_ % Increase / (Decrease)	
Clinical and preclinical development	\$ 13,440	\$	8,020	68%	
Product development and manufacturing capacity expansion	4,993		4,702	6%	
Regulatory and other	1,714		2,051	(16)%	
Stock-based compensation	1,458		1,106	32%	
Total research and development expense	\$ 21,605	\$	15,879	36%	
% of total revenues	 14 %		13 %		

Total research and development expense increased 36% in the three months ended March 31, 2022 versus 2021.

Clinical and preclinical development expense increased 68% in the three months ended March 31, 2022 versus 2021 due to the start-up of and continued enrollment in two EXPAREL lower extremity nerve block trials in bunionectomy and TKA and ongoing trials for the product candidates acquired as part of the Flexion Acquisition.

Product development and manufacturing capacity expansion expense increased 6% in the three months ended March 31, 2022 versus 2021 mainly attributable to the scale-up of our manufacturing capacity at our Science Center Campus in San Diego, California.

Regulatory and other expense decreased 16% in the three months ended March 31, 2022 versus 2021 due lower ongoing costs in the first quarter 2022 related to our iovera° clinical data registry, as compared to start-up expenses incurred in the first quarter of 2021.

Stock-based compensation increased 32% in the three months ended March 31, 2022 versus 2021 primarily due to greater equity awards outstanding for research and development personnel.

Selling, General and Administrative Expenses

Sales and marketing expenses primarily consist of compensation and benefits for our sales force and personnel that support our sales, marketing, medical and scientific affairs operations, payments to our marketing partners for the promotion and sale of our products, expenses related to communicating the health outcome benefits of our products, investments in provider-level market access and patient reimbursement support and educational programs for our customers. General and administrative expenses consist of compensation and benefits for legal, finance, regulatory activities related to approved products and indications, compliance, information technology, human resources, business development, executive management and other supporting personnel. It also includes professional fees for legal, audit, tax and consulting services. Stock-based compensation expense relates to the costs of stock option grants, RSU awards and our ESPP.

The following table provides information regarding our selling, general and administrative expenses during the periods indicated, including percent changes (dollar amounts in thousands):

	 Three Mo Mar	% Increase /	
	2022	2021	(Decrease)
Sales and marketing	\$ 38,440	\$ 27,102	42%
General and administrative	17,441	13,868	26%
Stock-based compensation	8,379	7,552	11%
Total selling, general and administrative expense	\$ 64,260	\$ 48,522	32%
% of total revenues	41 %	41 %	

Total selling, general and administrative expenses increased 32% in the three months ended March 31, 2022 versus 2021.

Sales and marketing expenses increased 42% in the three months ended March 31, 2022 versus 2021. The increases were driven by a sales force expansion supporting iovera°, the addition of a sales force to support ZILRETTA and fully staffing a contracted sales force in Europe. We are continuing our marketing investment in EXPAREL and iovera°, which includes educational initiatives and programs related to the impact of opioids and postsurgical pain management and our national advocacy campaign designed to educate patients about non-opioid treatment options. Additionally, we continue our investment in clinician training in the use of EXPAREL and iovera° at our PITT training facility in Tampa, Florida. We expect that the addition of ZILRETTA to our commercial portfolio will increase our sales and marketing spend in 2022 as we increase the size of our ZILRETTA and iovera° sales force, which is providing clinicians with two unique OA treatment options to individualize patient care and patient reimbursement support for ZILRETTA.

General and administrative expenses increased 26% in the three months ended March 31, 2022 versus 2021 due to administrative support costs as a result of the Flexion Acquisition in November 2021, legal costs to support intellectual property protection and additional support for our expansion into European markets.

Stock-based compensation increased 11% in the three months ended March 31, 2022 and 2021 primarily due to an increase in the number of equity awards outstanding for selling, general and administrative personnel.

Amortization of Acquired Intangible Assets

The following table provides a summary of the amortization of acquired intangible assets during the periods indicated, including percent changes (dollar amounts in thousands):

		Three Mor	nths Ended ch 31,	% Increase /
		 2022	2021	(Decrease)
Amortization	of acquired intangible assets	\$ 14,322	\$ 1,967	100% +

Amortization of acquired intangible assets increased substantially in the three months ended March 31, 2022 versus 2021 due to the Flexion Acquisition. We acquired a developed technology intangible asset for ZILRETTA for OA knee pain, which is being amortized over a useful life of approximately ten years. For more information, see Note 4, *Flexion Acquisition*, and Note 8, *Goodwill and Intangible Assets*, to our condensed consolidated financial statements included herein.

Acquisition-Related Charges, Product Discontinuation and Other

The following table provides a summary of the costs related to the Flexion Acquisition, MyoScience Acquisition, termination costs and other activities during the periods indicated, including percent changes (dollar amounts in thousands):

		Three Mor			% Increase /	
	2022 2021			(Decrease)		
Acquisition-related charges (gains)	\$	4,337	\$	(1,127)	N/A	
Other				3,000	(100)%	
Total acquisition-related charges, product discontinuation and other	\$	4,337	\$	1,873	100% +	

During the three months ended March 31, 2022, we recognized acquisition-related charges of \$4.3 million. These charges are primarily driven by severance and other employee related costs, legal and other professional fees, third-party services and other one-time charges associated with the Flexion Acquisition, which were partially offset by credits from changes in the fair value of contingent consideration related to the Flexion Acquisition and MyoScience Acquisition. For more information, see Note 15, *Acquisition-Related Charges, Product Discontinuation and Other*, to our condensed consolidated financial statements included herein.

In the three months ended March 31, 2021, as part of the MyoScience Acquisition, we recognized gains in the amount of \$1.1 million related to changes in the fair value of contingent consideration. See Note 10, *Financial Instruments*, to our condensed consolidated financial statements included herein, for information regarding the methods and key assumptions used in the fair value measurements of contingent consideration.

In June 2018, we entered into an agreement with Nuance Biotech Co. Ltd. to advance the development and commercialization of EXPAREL in China. In April 2021, we agreed to a mutual termination of the agreement due to the lack of a viable regulatory pathway that adequately safeguarded our intellectual property against the risk of a generic product. Dissolution costs of \$3.0 million were included in other operating expenses in the condensed consolidated statements of operations for the three months ended March 31, 2021.

### Other Income (Expense)

The following table provides information regarding other expense, net during the periods indicated, including percent changes (dollar amounts in thousands):

	 Three Mor Mare	% Increase /			
	2022 2021			(Decrease)	
Interest income	\$ 271	\$	415	(35)%	
Interest expense	(10,246)		(6,971)	47%	
Other, net	(124)		(157)	(21)%	
Total other expense, net	\$ (10,099)	\$	(6,713)	50%	

Total other expense, net increased 50% in the three months ended March 31, 2022 versus 2021 primarily due to the increase in interest expense. The 47% increase in interest expense during the three months ended March 31, 2022 was due to the \$375.0 million term loan B credit agreement (the "Term Loan") entered into in December 2021. This increase was partially offset by the absence of debt discount amortization associated with our convertible notes in the current year due to adopting Accounting Standards Update, or ASU, 2020-06 in 2022. For additional information regarding the adoption of ASU 2020-06, see Note 2, Summary of Significant Accounting Policies, to our condensed consolidated financial statements herein.

### Income Tax Expense

The following table provides information regarding our income tax expense during the periods indicated, including percent changes (dollar amounts in thousands):

	_	7	Three Mo Mai	onths E		% Increase /
		20	)22		2021	(Decrease)
Income tax expense	\$	5	466	\$	2,355	(80)%
Effective tax rate			6 %		19 %	

For the three months ended March 31, 2022 and 2021, we recorded income tax expense of \$0.5 million and \$2.4 million, respectively, which represented the estimated annual effective tax rate applied to the year-to-date domestic operating results adjusted for certain discrete tax benefits related to equity compensation.

### **Liquidity and Capital Resources**

Since our inception in 2006, we have devoted most of our cash resources to manufacturing, research and development and selling, general and administrative activities related to the development and commercialization of EXPAREL. In addition, we acquired ZILRETTA as part of the Flexion Acquisition in November 2021 and iovera° as part of the MyoScience Acquisition in April 2019. We are primarily dependent on the commercial success of EXPAREL and ZILRETTA. We have financed our operations primarily with the proceeds from the sale of convertible senior notes and other debt, common stock, product sales and collaborative licensing and milestone revenue. As of March 31, 2022, we had an accumulated deficit of \$157.8 million, cash and cash equivalents and short-term available-for-sale investments of \$452.2 million and working capital of \$361.9 million.

The COVID-19 pandemic could continue to result in a reduction of certain commercial and clinical expenditures which could offset a portion of the potential revenue declines caused by the COVID-19 pandemic. We currently expect that our cash, short-term and long-term investments on hand will be adequate to cover any potential short-term liquidity needs, and that we would be able to access other sources of financing should the need arise.

In March 2020, the Coronavirus Aid, Relief and Economic Security (CARES) Act was signed into law in response to the COVID-19 pandemic. The CARES Act, among other things, allows for certain measures to increase liquidity for businesses such as the deferral of employer payroll taxes, a tax credit for retaining employees and other provisions. We benefited from the provision to defer the payment of certain employer payroll taxes in the amount of \$2.8 million for the year ended December 31, 2020 and remitted \$1.4 million in December 2021. The remaining \$1.4 million is due by December 31, 2022.

### Summary of Cash Flows

The following table summarizes our cash flows from operating, investing and financing activities for the periods indicated (in thousands):

	March 31,						
Condensed Consolidated Statements of Cash Flows Data:	2022			2021			
Net cash provided by (used in):							
Operating activities	\$	30,777	\$	12,081			
Investing activities		(208,019)		(55,664)			
Financing activities		(181,585)		10,325			
Net decrease in cash and cash equivalents	\$	(358,827)	\$	(33,258)			

Three Months Ended

### Operating Activities

During the three months ended March 31, 2022, net cash provided by operating activities was \$30.8 million, compared to \$12.1 million during the three months ended March 31, 2021. The increase of \$18.7 million was primarily attributable to increased revenue from both EXPAREL and ZILRETTA coupled with realized efficiencies from the Flexion acquisition and an improved gross margin.

### Investing Activities

During the three months ended March 31, 2022, net cash used in investing activities was \$208.0 million, which reflected \$155.6 million of short-term available-for-sale investment purchases (net of maturities), a \$32.0 million contingent consideration milestone payment that had been achieved in the fourth quarter of 2021 associated with our 2007 acquisition of Pacira Pharmaceuticals, Inc. from SkyePharma Holding, Inc. (now a subsidiary of Vectura Group plc), purchases of equity and debt investments of \$12.8 million and purchases of fixed assets of \$7.7 million.

During the three months ended March 31, 2021, net cash used in investing activities was \$55.7 million, which reflected \$41.4 million of short-term and long-term available-for-sale investment purchases (net of maturities) and purchases of fixed assets of \$13.1 million. Major fixed asset purchases included equipment for a new EXPAREL capacity expansion at our Science Center Campus in San Diego, California, and continuing expenditures for our expanding EXPAREL manufacturing capacity in Swindon, England. In addition, we purchased a \$1.2 million convertible note.

### Financing Activities

During the three months ended March 31, 2022, net cash used in financing activities was \$181.6 million, which primarily consisted of a \$192.6 million principal repayment of the 3.375% convertible senior notes due 2024 (the "Flexion 2024 Notes" and, together with the 2025 Notes (as defined below), the "Notes") as part of a repurchase offer to the holders of the Flexion 2024 Notes that was triggered by the Flexion Acquisition, partially offset by proceeds from the exercise of stock options of \$11.0 million.

During the three months ended March 31, 2021, net cash provided by financing activities was \$10.3 million, which consisted entirely of proceeds from the exercise of stock options.

### Debt

### 2026 Term Loan B Facility

In December 2021, we entered into the \$375.0 million Term Loan which is secured by substantially all of our and any subsidiary guarantor's assets and is scheduled to mature on December 7, 2026, subject to certain exceptions set forth in the term loan credit agreement (the "Credit Agreement"). We may elect to borrow either alternate base rate borrowings or term benchmark borrowings. Each term loan borrowing which is an alternate base rate borrowing bears interest at a variable rate per annum equal to the Alternate Base Rate (as defined in the Credit Agreement) subject to a 1.75% floor, plus 6.00%. Each term loan borrowing which is a term benchmark borrowing bears interest at a variable rate per annum equal to (i) the Adjusted Term SOFR Rate (as defined in the Credit Agreement) subject to a 0.75% floor plus (ii) 7.00%.

The Credit Agreement requires us to, among other things, maintain (i) a first lien net leverage ratio, determined as of the last day of any fiscal quarter, of no greater than 1.75 to 1.00 and (ii) liquidity, at any time, of at least \$150.0 million. The Credit Agreement also contains customary affirmative and negative covenants, financial covenants, representations and warranties, events of default and other provisions. As of March 31, 2022, we were in compliance with all financial covenants under the Credit Agreement.

At March 31, 2022, we had \$375.0 million in outstanding borrowings under the Term Loan. As a result of our entry into the Term Loan, we expect our interest expense to increase in 2022. See Note 9, *Debt*, to our condensed consolidated financial statements included herein for further discussion.

### 2025 Convertible Senior Notes

In July 2020, we completed a private placement of \$402.5 million in aggregate principal amount of our 0.750% convertible senior notes due 2025, or 2025 Notes, and entered into an indenture with respect to the 2025 Notes. The 2025 Notes accrue interest at a fixed rate of 0.750% per annum, payable semiannually in arrears on February 1 and August 1 of each year. The 2025 Notes mature on August 1, 2025. At March 31, 2022, the outstanding principal on the 2025 Notes was \$402.5 million. See Note 9, *Debt*, to our condensed consolidated financial statements included herein for further discussion.

## 2024 Convertible Senior Notes

In November 2021, as part of the Flexion Acquisition, we assumed \$201.3 million in aggregate principal amount of the Flexion 2024 Notes. The Flexion 2024 Notes have a maturity date of May 1, 2024, are unsecured, and accrue interest at a rate of 3.375% per annum, payable semi-annually on May 1 and November 1 of each year. In January 2022, we repurchased \$192.6 million aggregate principal amount of the Flexion 2024 Notes. At March 31, 2022, the outstanding principal on the Flexion

2024 Notes was \$8.6 million. See Note 9, Debt, to our condensed consolidated financial statements included herein for further discussion.

### 2022 Convertible Senior Notes

In March 2017, we completed a private placement of \$345.0 million in aggregate principal amount of 2.375% convertible senior notes due 2022, or 2022 Notes. The 2022 Notes accrued interest at a fixed rate of 2.375% per year, payable semiannually in arrears on April 1<sup>st</sup> and October 1<sup>st</sup> of each year. In July 2020, we used part of the net proceeds from the issuance of the 2025 Notes to repurchase \$185.0 million aggregate principal amount of the 2022 Notes in privately-negotiated transactions. The 2022 Notes matured on April 1, 2022, and we settled the remaining outstanding principal balance of \$160.0 million and a conversion premium of \$4.8 million through a cash payment of \$156.9 million and the issuance of 101,521 shares of our common stock. For more information, see Note 9, *Debt*, to our condensed consolidated financial statements included herein for further discussion.

### **Future Capital Requirements**

We believe that our existing cash and cash equivalents, available-for-sale investments and cash received from product sales will be sufficient to enable us to fund our operating expenses, capital expenditure requirements and payment of the interest and principal on our Term Loan and our Notes, and any conversions of our Notes through the next 12 months. Our future use of operating cash and capital requirements will depend on many forward-looking factors, including, but not limited to, the following:

- the costs of successfully integrating Flexion into our existing business and expanding the commercialization of ZILRETTA;
- the cost and timing of the potential Flexion milestone payments under the CVR Agreement, which could be up to an aggregate of \$425.5 million if certain regulatory and commercial milestones are met. (See Note 4, *Flexion Acquisition*, to our condensed consolidated financial statements included herein for more information);
- the impact of the COVID-19 pandemic, including the amounts and delays of suspended elective surgical procedures, clinical trials, longer lead-times for or the inability to secure a sufficient supply of materials due to the prioritization by certain suppliers for COVID-19 vaccine manufacturing and general economic conditions;
- the timing of and extent to which the holders of our Notes elect to convert their Notes and the timing of principal and interest payments on our Term Loan;
- the costs and our ability to successfully continue to expand the commercialization of EXPAREL, ZILRETTA and iovera°, including outside of the U.S.;
- the cost and timing of expanding and maintaining our manufacturing facilities, including the current EXPAREL capacity expansion project at our Science Center Campus in San Diego, California and a ZILRETTA capacity expansion project at the Thermo Fisher site in Swindon, England;
- the cost and timing of potential remaining milestone payments to MyoScience security holders, which could be up to an aggregate of \$43.0 million if certain regulatory and commercial milestones are met (See Note 10, *Financial Instruments*, to our condensed consolidated financial statements included herein for more information);
- the cost and timing of additional strategic investments, including additional investments under existing agreements;
- the costs related to legal and regulatory issues;
- the costs of performing additional clinical trials for our products, including the additional pediatric trials required by the FDA and EMA as a condition of approval of EXPAREL;
- the costs for the development and commercialization of other product candidates;
- the costs and timing of future payments under our employee benefit plans, including but not limited to our cash long-term incentive plan and non-qualified deferred compensation plan; and
- · the extent to which we acquire or invest in products, businesses and technologies.

We may require additional debt or equity financing to meet our future operating and capital requirements. We have no committed external sources of funds, and additional equity or debt financing may not be available on acceptable terms, if at all.

In particular, capital market disruptions or negative economic conditions, especially in light of the COVID-19 pandemic, may hinder our access to capital.

### **Critical Accounting Estimates**

See Note 2, Summary of Significant Accounting Policies, to our condensed consolidated financial statements included herein for a discussion of recently issued accounting pronouncements and their impact or future potential impact on our financial results, if determinable. For a description of critical accounting policies that affect our significant judgments and estimates used in the preparation of our consolidated financial statements, refer to our most recent Annual Report on Form 10-K for the year ended December 31, 2021.

### **Contractual Obligations**

Except for a new lease described in Note 7, *Leases*, to our condensed consolidated financial statements included herein, there have been no material changes in our contractual obligations relating to our indebtedness, lease obligations and purchase obligations from those reported in our Annual Report on Form 10-K for the year ended December 31, 2021. For more information on our contractual obligations and commercial commitments, see Part II, Item 7 in our Annual Report on Form 10-K for the year ended December 31, 2021.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The primary objective of our cash equivalents and investment activities is to preserve principal while at the same time maximizing the income that we receive from our investments without significantly increasing risk. We invest in corporate bonds, commercial paper, asset-backed securities and U.S. Treasury and other government agency notes, which are reported at fair value. These securities are subject to interest rate risk and credit risk. This means that a change in prevailing interest rates may cause the fair value of the investment to fluctuate. For example, if we hold a security that was issued with a fixed interest rate at the then-prevailing rate and the interest rate later rises, we expect that the fair value of our investment will decline. A hypothetical 100 basis point increase in interest rates would have reduced the fair value of our available-for-sale securities at March 31, 2022 by approximately \$0.9 million.

The fair values of our Notes are impacted by both the fair value of our common stock and interest rate fluctuations. As of March 31, 2022, the estimated fair value of the 2025 Notes was \$1,241 per \$1,000 principal amount. See Note 9, *Debt*, to our condensed consolidated financial statements included herein for further discussion of our Notes, which bear interest at a fixed rate. At March 31, 2022, all \$402.5 million of principal remains outstanding on the 2025 Notes and \$8.6 million of principal remains outstanding on the Flexion 2024 Notes.

The Term Loan provided for a single-advance term loan in the principal amount of \$375.0 million and is scheduled to mature on December 7, 2026. Each term loan borrowing which is an alternate base rate borrowing bears interest at a variable rate per annum equal to the Alternate Base Rate (as defined in the Credit Agreement) subject to a 1.75% floor, plus 6.00%. Each term loan borrowing which is a term benchmark borrowing bears interest at a variable rate per annum equal to (i) the Adjusted Term SOFR rate (as defined in the Credit Agreement) subject to a 0.75% floor plus (ii) 7.00%. At March 31, 2022, we had \$375.0 million in outstanding borrowings under the Term Loan. A hypothetical 100 basis point increase in interest rates would have increased interest expense during the quarter ended March 31, 2022 by approximately \$0.9 million.

As a result of the Flexion Acquisition and as discussed in more detail in Note 9, *Debt* to our condensed consolidated financial statements included herein, any future conversion rights for the Flexion 2024 Notes are subject to the occurrence of any future events giving rise to such conversion rights under the indenture governing the Flexion 2024 Notes.

We have agreements with certain vendors and partners that operate in foreign jurisdictions. The more significant transactions are primarily denominated in the U.S. Dollar, subject to an annual adjustment based on changes in currency exchange rates.

Additionally, our accounts receivable are primarily concentrated with four large wholesalers of pharmaceutical products. In the event of non-performance or non-payment, there may be a material adverse impact on our financial condition, results of operations or net cash flow.

### Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As required by Rule 13a-15(b) under the Exchange Act, our management, including our Chief Executive Officer and Chairman and our Chief Financial Officer, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. As defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, disclosure controls and procedures are controls and other procedures which are designed to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chairman and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

In November 2021, we acquired Flexion (now Pacira Therapeutics, Inc., or Pacira Therapeutics). As such, the scope of our assessment of the effectiveness of our disclosure controls and procedures did not include the internal control over financial reporting of Pacira Therapeutics. These exclusions are consistent with the SEC Staff's guidance that an assessment of a recently acquired business may be omitted from the scope of our assessment of the effectiveness of disclosure controls and procedures that are also part of internal control over financial reporting in the 12 months following the acquisition. Assets acquired in the Flexion Acquisition (excluding goodwill, intangible assets, and their related deferred taxes which are included within the scope of the assessment) accounted for a minimal fraction of our total assets and ZILRETTA represented 15% of our total revenue as of and for the three months ended March 31, 2022.

Based on that evaluation, our Chief Executive Officer and Chairman and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2022.

Changes in Internal Control over Financial Reporting

As a result of the Flexion Acquisition, we have commenced an evaluation of the Pacira Therapeutics internal control processes and procedures and have begun incorporating those processes and procedures into our internal control framework. There have been no other changes in our internal control over financial reporting that occurred during the quarter ended March 31, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management, including the Chief Executive Officer and Chairman and our Chief Financial Officer, does not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within our company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

### PART II — OTHER INFORMATION

### Item 1. LEGAL PROCEEDINGS

For information related to Item 1. Legal Proceedings, refer to Note 16, Commitments and Contingencies, to our condensed consolidated financial statements included herein.

### Item 1A. RISK FACTORS

You should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2021, which could materially affect our business, financial condition, cash flows or future results. There have been no material changes in our risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2021. The risks described in our Annual Report on Form 10-K for the year ended December 31, 2021 are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results.

# **Item 2.** UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS None.

# Item 3. DEFAULTS UPON SENIOR SECURITIES

None

### Item 4. MINE SAFETY DISCLOSURES

Not applicable.

### **Item 5. OTHER INFORMATION**

Not applicable.

# Item 6. EXHIBITS

The exhibits listed below are filed or furnished as part of this report.

Exhibit Number	Description
<u>10.1</u>	Executive Employment Agreement, dated May 4, 2020, between the Registrant and Jonathan Slonin.* †
<u>31.1</u>	Certification of Chief Executive Officer and Chairman pursuant to Rule 13a-14(a) and 15d-14(a), as amended.*
<u>31.2</u>	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and 15d-14(a), as amended.*
<u>32.1</u>	Certification of Chief Executive Officer and Chairman and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**
101	The following materials from the Quarterly Report on Form 10-Q of Pacira BioSciences, Inc. for the quarter ended March 31, 2022, formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets; (ii) the Condensed Consolidated Statements of Operations; (iii) the Condensed Consolidated Statements of Stockholders' Equity; (v) the Condensed Consolidated Statements of Cash Flows; and (vi) the Condensed Notes to Consolidated Financial Statements.*
104	Cover Page Interactive Data File (Formatted as Inline XBRL and contained in Exhibit 101).

- \* Filed herewith.
- \*\* Furnished herewith.
- † Denotes management contract or compensatory plan or arrangement.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

		PACIRA BIOSCIENCES, INC. (REGISTRANT)	
Dated:	May 4, 2022	/s/ DAVID STACK	
		David Stack	
		Chief Executive Officer and Chairman	
		(Principal Executive Officer)	
Dated:	May 4, 2022	/s/ CHARLES A. REINHART, III	
		Charles A. Reinhart, III	
		Chief Financial Officer	
		(Principal Financial Officer)	

### **EXECUTIVE EMPLOYMENT AGREEMENT**

This Executive Employment Agreement (the "Agreement"), is entered into as of May 4, 2020 (the "Effective Date"), by and between Pacira Pharmaceuticals, Inc., a California corporation (the "Company"), and Jonathan Slonin (the "Executive").

### RECITALS

WHEREAS, the Company wishes to employ the Executive, and the Executive desires to be employed by the Company, for such purpose and upon the terms and conditions hereinafter provided; and

WHEREAS, the parties wish to establish the terms of the Executive's future employment with the Company and set out fully their respective rights, obligations and duties.

### **AGREEMENT**

In consideration of the promises and the terms and conditions set forth in this Agreement, the parties agree as follows:

1. <u>Title and Capacity</u>. The Company hereby agrees to continue to employ the Executive, and the Executive hereby accepts continued employment with the Company, under the terms set forth in this Agreement. The Executive will serve as the Senior Vice President, Strategic Accounts and shall perform such duties as are ordinary, customary and necessary in such role. The Executive will report directly to the Chief Clinical Officer. The Executive shall devote his full business time, skill and attention to the performance of his duties on behalf of the Company.

### 2. Compensation and Benefits.

- (a) <u>Salary</u>. The Company agrees to pay the Executive an annual base salary of Four Hundred Thousand Dollars (\$400,000.00) payable in accordance with Company's customary payroll practice (the "<u>Base Salary</u>"). The Executive's Base Salary shall be reviewed periodically by the Board of Directors of the Company (the "<u>Board</u>"); *provided*, *however*, that any such review will not necessarily result in an adjustment to the Executive's Base Salary. Any change in the Executive's Base Salary must be approved by the Board.
- (b) <u>Bonus</u>. The Executive is eligible to receive, in addition to the Base Salary and subject to the terms hereof and at the full discretion of the Board, a targeted incentive bonus of Fifty Percent (50%) of Base Salary (the "<u>Targeted Incentive Bonus</u>"). The Targeted Incentive Bonus shall be based on the Executive's and the Company's performance during the applicable fiscal year, as determined by the Board. The Targeted Incentive Bonus criteria or "goals" will be determined by agreement between the Board and the Executive at beginning of each fiscal year. The award of the Target Incentive Bonus may be in an amount either above or below the amount specified by the Board at the beginning of each fiscal year based on the ultimate performance assessed by the Board.

Targeted Incentive Bonuses shall be determined and approved by the Board in its sole discretion.

All salary and bonuses shall be subject to all applicable withholdings and deductions.

(c) <u>Stock Options and Restricted Stock Units</u>. Company will grant to the Executive a stock option ("<u>Option</u>") to purchase an aggregate of Thirty Seven Thousand and Five Hundred (37,500) Stock Options and Fifteen Thousand (15,000) Restricted Stock Units of the Company's common stock, \$0.001 par value per share (along with any subsequent grants, the "<u>Option Shares</u>"), pursuant to the Company's Amended and Restated 2011 Stock Option/Stock Issuance (the "<u>Plan</u>"). The exercise price, vesting schedule and other terms for the Option will be set forth in the notice of grant and option agreement for such Option and the Option is subject to accelerated vesting as set forth in Section 3 hereof. Additional equity incentives, if any, shall be determined by the Board (or a

committee thereof) in its sole discretion. All share figures set forth herein shall be subject to adjustment for stock splits, stock dividends, stock combinations, recapitalizations and similar events.

- (d) <u>Benefits</u>. The Executive (and, where applicable, the Executive's qualified dependents) will be eligible to participate in health insurance and other employee benefit plans and policies established by the Company for its executive team from time to time on substantially the same terms as are made available to other such employees of the Company generally. The Executive's participation (and the participation of the Executive's qualified dependents) in the Company's benefit plans and policies will be subject to the terms of the applicable plan documents and the Company's generally applied policies, and the Company in its sole discretion may from time to time adopt, modify, interpret or discontinue such plans or policies.
- (e) Expenses. The Company will reimburse the Executive for all reasonable and necessary expenses incurred by the Executive in connection with the Company's business, in accordance with the applicable Company policy as may be amended from time to time.
- (f) <u>Vacation and Holidays</u>. The Executive shall be eligible for thirty (30) days' paid vacation/flexible time off per calendar year subject to the applicable terms and conditions of the Company's vacation policy and applicable law.
- (g) <u>Termination of Benefits</u>. Except as set forth in Section 3 or as otherwise specified herein or in any other agreement between the Executive and the Company, if the Executive's employment is terminated by the Company for any reason, with or without Cause (as defined below), or if the Executive resigns the Executive's employment voluntarily, with or without Good Reason (as defined below), no compensation or other payments will be paid or provided to the Executive for periods following the date when such a termination of employment is effective, provided that any rights the Executive may have under the Company's benefit plans shall be determined under the provisions of such plans. If the Executive's employment terminates as a result of the Executive's death or disability, no compensation or payments will be made to the Executive other than those to which the Executive may otherwise be entitled under the benefit plans of the Company.
- 3. <u>Compensation and Benefits Upon Termination of Employment</u>. Upon termination of the Executive's employment (such date of termination being referred to as the "<u>Termination Date</u>"), the Company will pay the Executive the compensation and benefits as described in this Section 3.
- (a) <u>General Benefits Upon Termination</u>. The Company will pay the Executive on or about the Termination Date all salary and vacation/personal time off pay, if any, that has been earned or accrued through the Termination Date and that has not been previously paid.
- (b) Termination without "Cause" or for "Good Reason". In the event that the Company terminates the Executive's employment without Cause (as defined below) after the first anniversary of the Effective Date or, in the event the Executive terminates his employment for Good Reason (as defined below), in each case, (i) the Executive shall be entitled to receive (A) continuing payments of the then effective Base Salary for a period of nine (9) months beginning on the Payment Commencement Date and payable in accordance with the Company's payroll policies and (B) the benefits set forth in Section 3(e), and (ii) the Executive shall be entitled to acceleration of vesting of such number of Option Shares and time based restricted stock unit grants then held by Executive as would have vested in the nine (9)month period following the Termination Date had the Executive continued to be employed by the Company for such period, *provided*, *however* that in each case the receipt of such payments and benefits is expressly contingent upon the Executive's execution and delivery of a severance and release of claims agreement drafted by and satisfactory to counsel for the Company (the "Release") which Release must be executed and become effective within sixty (60) days following the Termination Date. The payments and benefits shall be paid or commence on the first payroll period following the date the Release becomes effective (the "Payment Commencement Date"). Notwithstanding the foregoing, if the 60th day following the Termination Date occurs in the calendar year following the termination, then the Payment Commencement Date shall be no earlier than January 1st of such subsequent calendar year. The provision of payments and benefits pursuant to this Section shall be subject to the terms and conditions set forth on Exhibit A.

(c) Termination without "Cause" or for "Good Reason" Prior to or Following a Change of Control. In the event that the Company terminates the Executive's employment without Cause (as defined below) or, in the event the Executive terminates his employment for Good Reason (as defined below), in each case, within thirty (30) days prior to, or twelve (12) months following, the consummation of a Change of Control, then (i) the Executive shall be entitled to receive (A) continuing payments of the then effective Base Salary for a period of twelve (12) months beginning on the Payment Commencement Date and payable in accordance with the Company's payroll policies, (B) in lieu of the Targeted Incentive Bonus, a bonus payment in the amount of Fifty percent (50%) of Executive's then current Base Salary payable in one lump sum on the Payment Commencement Date and (C) the benefits set forth in Section 3(e), and (ii) acceleration of vesting of one hundred percent (100%) of the then unvested Option Shares and time-based restricted stock unit grants then held by Executive, provided, however that in each case: (x), the receipt of such payments and benefits is expressly contingent upon the Executive's execution and delivery of a Release as described above drafted by and satisfactory to counsel for the Company, which Release must be executed and become effective within sixty (60) days following the Termination Date. The provision of payments and benefits pursuant to this Section shall be subject to the terms and conditions set forth in Exhibit A.

### (d) Definitions.

- (i) "<u>Change of Control</u>" means (A) a merger or consolidation of either the Company or Pacira, Inc., a Delaware corporation ("<u>Parent</u>") into another entity in which the stockholders of the Company or Parent (as applicable) do not control fifty percent (50%) or more of the total voting power of the surviving entity (other than a reincorporation merger); (B) the sale, transfer or other disposition of all or substantially all of the Company's assets in liquidation or dissolution of the Company; or (C) the sale or transfer of more than fifty percent (50%) of the outstanding voting stock of the Company. In the case of each of the foregoing clauses (A), (B) and (C), a Change of Control as a result of a financing transaction of the Company or Parent shall not constitute a Change of Control for purposes of this Agreement.
- (ii) "Cause" means (A) the Executive's failure to substantially perform his duties to the Company after there has been delivered to the Executive written notice setting forth in detail the specific respects in which the Board believes that the Executive has not substantially performed his duties and, if the Company reasonably considers the situation to be correctable, a demand for substantial performance and opportunity to cure, giving the Executive thirty (30) calendar days after he receives such notice to correct the situation; (B) the Executive's having engaged in fraud, misconduct, dishonesty, gross negligence or having otherwise acted in a manner injurious to the Company or in intentional disregard for the Company's best interests; (C) the Executive's failure to follow reasonable and lawful instructions from the Board and the Executive's failure to cure such failure after receiving twenty (20) days advance written notice; (D) the Executive's material breach of the terms of this Agreement or the Employee Confidential Information and Inventions Assignment Agreement or any other similar agreement that may be in effect from time to time; or (E) the Executive's conviction of, or pleading guilty or nolo contendere to, any misdemeanor involving dishonesty or moral turpitude or related to the Company's business, or any felony.
- (iii) "Good Reason" means the occurrence of any one or more of the following events without the prior written consent of the Executive: (A) any material reduction of the then effective Base Salary other than in accordance with this Agreement or which reduction is not related to a cross-executive team salary reduction; (B) any material breach by the Company of this Agreement; or (C) a material reduction in the Executive's responsibilities or duties, provided that in the case of clause (C), a mere reassignment following a Change of Control to a position that is substantially similar to the position held prior to the Change of Control transaction shall not constitute a material reduction in job responsibilities or duties; provided, however, that no such event or condition shall constitute Good Reason unless (x) the Executive gives the Company a written notice of termination for Good Reason not more than ninety (90) days after the initial existence of the condition, (y) the grounds for termination (if susceptible to correction) are not corrected by the Company within thirty (30) days of its receipt of such notice and (z) the Termination Date occurs within one (1) year following the Company's receipt of such notice.

- (e) <u>Benefits Continuation</u>. If the Executive's employment is terminated pursuant to <u>Section 3(b)</u> or <u>Section 3(c)</u> and provided that the Executive is eligible for and elects to continue receiving group health and dental insurance pursuant to the federal "COBRA" law, 29 U.S.C. § 1161 <u>et seq.</u>, the Company will, for a twelve (12) month period following the Payment Commencement Date (the "<u>Benefits Continuation Period</u>"), continue to pay the share of the premium for such coverage that is paid by the Company for active and similarly-situated employees who receive the same type of coverage. The remaining balance of any premium costs shall be paid by the Executive on a monthly basis for as long as, and to the extent that, the Executive remains eligible for COBRA continuation. Notwithstanding the above, in the event the Executive becomes eligible for health insurance benefits from a new employer during the Benefits Continuation Period, the Company's obligations under this <u>Section 3(e)</u> shall immediately cease and the Executive becomes eligible for dental insurance benefits from a new employer during the Benefits Continuation Period, the Company's obligations under this <u>Section 3(e)</u> shall immediately cease and the Executive shall not be entitled to any additional monthly premium payments for dental insurance. The Executive hereby represents that he will notify the Company in writing within three (3) days of becoming eligible for health or dental insurance benefits from a new employer during the Benefits Continuation Period.
- (f) <u>Death</u>. This Agreement shall automatically terminate upon the death of the Executive and all monetary obligations of Company under Section 2 of this Agreement shall be prorated to the date of death and paid to the Executive's estate.
- (g) <u>Disability</u>. The Company may terminate the Executive's employment if the Executive is unable to perform any of the duties required under this Agreement for a period of three (3) consecutive months due to a "Total and Permanent Disability". The term "<u>Total and Permanent Disability</u>" shall mean the existence of a permanent physical or mental illness or injury, which renders the Executive incapable of performing any material obligations or terms of this Agreement. Any dispute regarding the existence of a Total and Permanent Disability shall be resolved by a panel of three (3) physicians, one selected by Company, one selected by the Executive, and the third selected by the other two physicians. A termination of employment pursuant to this Section 3(f) shall constitute a termination for Cause.
- 4. <u>At-Will Employment</u>. The Executive will be an "at-will" employee of the Company, which means the employment relationship can be terminated by either the Executive or the Company for any reason, at any time, with or without prior notice and with or without cause. The Company makes no promise that the Executive's employment will continue for any particular period of time, nor is there any promise that it will be terminated only under particular circumstances. No raise or bonus, if any, shall alter the Executive's status as an "at-will" employee or create any implied contract of employment. Discussion of possible or potential benefits in future years is not an express or implied promise of continued employment. No manager, supervisor or officer of the Company has the authority to change the Executive's status as an "at-will" employee. The "at-will" nature of the employment relationship with the Executive can only be altered by a written resolution approved by the Board.

### 5. Non-Solicitation.

(a) Non-Solicit. The Executive agrees that during the term of the Executive's employment with the Company, and for a period of twelve (12) months immediately following the termination of the Executive's employment with the Company for any reason, whether with or without Cause or Good Reason, the Executive shall not either directly or indirectly solicit, induce, recruit or encourage any of the Company's or its affiliates' employees or consultants to terminate such employee's or consultant's relationship with the Company or its affiliates, or attempt to solicit, induce, recruit, encourage or take away employees or consultants of the Company or any of its affiliates, either for the Executive or for any other person or entity. Further, during the Executive's employment with the Company or any of its affiliates and at any time following termination of the Executive's employment with the Company or any of its affiliates for any reason, with or without Cause or Good Reason, the Executive shall not use any confidential information of the Company or any of its affiliates to attempt to negatively influence any of the Company's or any of its affiliates' clients or customers from purchasing Company products or services or to solicit or influence or attempt to influence any client, customer or other person either directly or indirectly, to direct such

person's or entity's purchase of products and/or services to any person, firm, corporation, institution or other entity in competition with the business of the Company or any of its affiliates.

- (b) <u>Specific Performance</u>. In the event of the breach or threatened breach by the Executive of this Section 5, the Company, in addition to all other remedies available to it at law or in equity, will be entitled to seek injunctive relief and/or specific performance to enforce this Section 5.
- 6. <u>Director and Officer Liability Insurance</u>; <u>Indemnification</u>. During the term of the Executive's employment hereunder, the Executive shall be entitled to the same indemnification and director and officer liability insurance as the Company and its affiliates maintain for other corporate officers.
- 7. <u>Confidential Information and Inventions Assignment Agreement</u>. The Executive has executed and delivered the Company's standard Employee Confidential Information and Inventions Assignment Agreement or similar agreement and the Executive represents and warrants that the Executive shall continue to be bound and abide by such Employee Confidential Information and Inventions Assignment Agreement or similar agreement.
- 8. Attention to Duties; Conflict of Interest. While employed by the Company, the Executive shall devote the Executive's full business time, energy and abilities exclusively to the business and interests of the Company, and shall perform all duties and services in a faithful and diligent manner and to the best of the Executive's abilities. The Executive shall not, without the Company's prior written consent, render to others services of any kind for compensation, or engage in any other business activity that would materially interfere with the performance of the Executive's duties under this Agreement. The Executive represents that the Executive has no other outstanding commitments inconsistent with any of the terms of this Agreement or the services to be rendered to the Company. While employed by the Company, the Executive shall not, directly or indirectly, whether as a partner, employee, creditor, shareholder, or otherwise, promote, participate or engage in any activity or other business competitive with the Company's business. The Executive shall not invest in any company or business which competes in any manner with the Company, except those companies whose securities are listed on reputable securities exchanges in the United States or European Union.

### 9. Miscellaneous.

- (a) <u>Severability</u>. If any provision of this Agreement shall be found by any arbitrator or court of competent jurisdiction to be invalid or unenforceable, then the parties hereby waive such provision to the extent that it is found to be invalid or unenforceable and to the extent that to do so would not deprive one of the parties of the substantial benefit of its bargain. Such provision shall, to the extent allowable by law and the preceding sentence, be modified by such arbitrator or court so that it becomes enforceable and, as modified, shall be enforced as any other provision hereof, all the other provisions continuing in full force and effect.
- (b) No Waiver. The failure by either party at any time to require performance or compliance by the other of any of its obligations or agreements shall in no way affect the right to require such performance or compliance at any time thereafter. The waiver by either party of a breach of any provision hereof shall not be taken or held to be a waiver of any preceding or succeeding breach of such provision or as a waiver of the provision itself. No waiver of any kind shall be effective or binding, unless it is in writing and is signed by the party against whom such waiver is sought to be enforced.
- (c) <u>Assignment</u>. This Agreement and all rights hereunder are personal to the Executive and may not be transferred or assigned by the Executive at any time. The Company may assign its rights, together with its obligations hereunder, to any parent, subsidiary, affiliate or successor, or in connection with any sale, transfer or other disposition of all or substantially all of its business and assets; *provided*, *however*, that any such assignee assumes the Company's obligations hereunder.
- (d) Withholding. All sums payable to the Executive hereunder shall be reduced by all federal, state, local and other withholding and similar taxes and payments required by applicable law.

(e) Entire Agreement. This Agreement, including the agreements referred to herein (which are deemed incorporated by reference herein)
constitute the entire and only agreement and understanding between the parties governing the terms and conditions of employment of the Executive with
the Company and this Agreement supersedes and cancels any and all previous contracts, arrangements or understandings with governing the terms and
conditions of the Executive's employment by the Company. In the event of any conflict between the terms of any other agreement between the Executive
and the Company entered into prior to the Effective Date, the terms of this Agreement shall control.

- (f) <u>Amendment</u>. This Agreement may be amended, modified, superseded, cancelled, renewed or extended only by an agreement in writing executed by both parties hereto.
- (g) <u>Headings</u>. The headings contained in this Agreement are for reference purposes only and shall in no way affect the meaning or interpretation of this Agreement. In this Agreement, the singular includes the plural, the plural included the singular, the masculine gender includes both male and female referents, and the word "or" is used in the inclusive sense.
- (h) Notices. Any notices provided hereunder must be in writing and shall be deemed effective upon the earlier of personal delivery (including, personal delivery by facsimile transmission or the third day after mailing by first class mail) to the Company at its primary office location and to the Executive at his address as listed on the Company payroll (which address may be changed by written notice).
- (i) <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, each of which shall be deemed to be an original but all of which, taken together, constitute one and the same agreement.
- (j) Governing Law, Forum Selection, Jury Waiver. This Agreement and the rights and obligations of the parties hereto shall be construed in accordance with the laws of the State of California without giving effect to the principles of conflict of laws. Any action, suit or other legal proceeding that is commenced to resolve any matter arising under or relating to any provision of this Agreement shall be commenced only in a court of the State of New Jersey (or, if appropriate, a federal court located within Southern District of Jersey), and the Company and the Executive each consents to the jurisdiction of such a court. Both the Company and the Executive expressly waive any right that any party either has or may have to a jury trial of any dispute arising out of or in any way related to the Executive's employment with or termination from the Company.

[Remainder of Page Intentionally Left Blank]

**IN WITNESS WHEREOF**, the Company and the Executive have executed this Executive Employment Agreement as of the date first above written.

# PACIRA PHARMACEUTICALS, INC.:

By: /s/ Rich Kahr

Vice President, Human Resources

# **EXECUTIVE:**

/s/ Jonathan Slonin

### **EXHIBIT A**

### Payments Subject to Section 409A

- 1. Subject to this Exhibit A, any severance payments and benefits that may be due under the Agreement shall begin only upon the date of the Executive's "separation from service" (determined as set forth below) which occurs on or after the termination of the Executive's employment. The following rules shall apply with respect to distribution of the severance payments and benefits, if any, to be provided to the Executive under the Agreement, as applicable:
- (a) It is intended that each installment of the severance payments and benefits under the Agreement provided under shall be treated as a separate "payment" for purposes of Section 409A. Neither the Company nor the Executive shall have the right to accelerate or defer the delivery of any such payments or benefits except to the extent specifically permitted or required by Section 409A.
- (b) If, as of the date of the Executive's "separation from service" from the Company, the Executive is not a "specified employee" (within the meaning of Section 409A), then each installment of the severance payments or benefits shall be made on the dates and terms set forth in the Agreement.
- (c) If, as of the date of the Executive's "separation from service" from the Company, the Executive is a "specified employee" (within the meaning of Section 409A), then:
- (i) Each installment of the severance payments and benefits due under the Agreement that, in accordance with the dates and terms set forth herein, will in all circumstances, regardless of when the Executive's separation from service occurs, be paid within the short-term deferral period (as defined under Section 409A) shall be treated as a short-term deferral within the meaning of Treasury Regulation Section 1.409A-1(b)(4) to the maximum extent permissible under Section 409A and shall be paid at the time set forth in the Agreement; and
- (ii) Each installment of the severance payments and benefits due under the Agreement that is not described in this Exhibit A, Section 1(c) (i) and that would, absent this subsection, be paid within the six-month period following the Executive's "separation from service" from the Company shall not be paid until the date that is six months and one day after such separation from service (or, if earlier, the Executive's death), with any such installments that are required to be delayed being accumulated during the six-month period and paid in a lump sum on the date that is six months and one day following the Executive's separation from service and any subsequent installments, if any, being paid in accordance with the dates and terms set forth herein; provided, however, that the preceding provisions of this sentence shall not apply to any installment of payments and benefits if and to the maximum extent that that such installment is deemed to be paid under a separation pay plan that does not provide for a deferral of compensation by reason of the application of Treasury Regulation 1.409A-1(b)(9)(iii) (relating to separation pay upon an involuntary separation from service). Any installments that qualify for the exception under Treasury Regulation Section 1.409A-1(b)(9)(iii) must be paid no later than the last day of the Executive's second taxable year following the taxable year in which the separation from service occurs.
- 2. The determination of whether and when the Executive's separation from service from the Company has occurred shall be made and in a manner consistent with, and based on the presumptions set forth in, Treasury Regulation Section 1.409A-1(h). Solely for purposes of this Exhibit A, Section 2, "Company" shall include all persons with whom the Company would be considered a single employer under Section 414(b) and 414(c) of the Code.
- 3. The Company makes no representation or warranty and shall have no liability to the Executive or to any other person if any of the provisions of the Agreement (including this Exhibit) are determined to constitute deferred compensation subject to Section 409A but that do not satisfy an exemption from, or the conditions of, that section.

### CERTIFICATION

### I, David Stack, certify that:

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- 1. I have reviewed this quarterly report on Form 10-Q of Pacira BioSciences, Inc. (the "Registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 4, 2022	/s/ DAVID STACK
	David Stack
	Chief Executive Officer and Chairman
	(Principal Executive Officer)

### CERTIFICATION

### I, Charles A. Reinhart, III, certify that:

- I have reviewed this quarterly report on Form 10-Q of Pacira BioSciences, Inc. (the "Registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the 3. financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in 4. Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our (a) supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the (c) effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to 5. the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

/s/ CHARLES A. REINHART, III Date: May 4, 2022 Charles A. Reinhart, III Chief Financial Officer

(Principal Financial Officer)

# CERTIFICATIONS OF THE CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned certifies that this Quarterly Report on Form 10-Q of Pacira BioSciences, Inc. for the quarter ended March 31, 2022, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operations of Pacira BioSciences, Inc. at the dates and for the periods indicated.

Date:	May 4, 2022	/s/ DAVID STACK
		David Stack
		Chief Executive Officer and Chairman
		(Principal Executive Officer)
Date:	May 4, 2022	/s/ CHARLES A. REINHART, III
		Charles A. Reinhart, III
		Chief Financial Officer
		(Principal Financial Officer)