# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): August 6, 2020

# PACIRA BIOSCIENCES, INC.

(Exact name of registrant as specified in its charter)
001-35060 51-0619477

**Delaware**(State or other jurisdiction of incorporation)

(Commission File Number)

(IRS Employer Identification No.)

5 Sylvan Way, Suite 300
Parsippany, New Jersey 07054
(Address and Zip Code of Principal Executive Offices)

(973) 254-3560

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is following provisions:	intended to simultaneously satisfy the f	iling obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 under the	e Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the E	xchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule 3	14d-2(b) under the Exchange Act (17 Cl	FR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 2	13e-4(c) under the Exchange Act (17 CF	FR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading symbol	Name of each exchange on which registered
Title of each class  Common Stock, par value \$0.001 per share	Trading symbol PCRX	Name of each exchange on which registered  Nasdaq Global Select Market
-	PCRX ing growth company as defined in Rule	Nasdaq Global Select Market
Common Stock, par value \$0.001 per share indicate by check mark whether the registrant is an emergi	PCRX ing growth company as defined in Rule	Nasdaq Global Select Market
Common Stock, par value \$0.001 per share indicate by check mark whether the registrant is an emergichapter) or Rule 12b-2 of the Securities Exchange Act of 1	PCRX ing growth company as defined in Rule 1934 (§240.12b-2 of this chapter). f the registrant has elected not to use the	Nasdaq Global Select Market  405 of the Securities Act of 1933 (§230.405 of this  extended transition period for complying with any new

#### Item 2.02. Results of Operations and Financial Condition.

On August 6, 2020, Pacira BioSciences, Inc. issued a press release announcing its financial results for the second quarter ended June 30, 2020. The full text of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

Exhibit Number	Description
99.1	Earnings Press Release dated August 6, 2020.
104	Cover Page Interactive Data File (Formatted as Inline XBRL)

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PACIRA BIOSCIENCES, INC. (REGISTRANT)

Dated: August 6, 2020 By: /s/ KRISTEN WILLIAMS

Kristen Williams
Chief Administrative Officer and Secretary



**NEWS RELEASE** 

#### Pacira BioSciences Reports Second Quarter 2020 Financial Results and Business Update

-- EXPAREL average daily sales return to year-over-year growth in month of June 2020 -- -- Conference call today at 8:30 a.m. ET --

**PARSIPPANY, N.J., August 6, 2020** - Pacira BioSciences, Inc. (Nasdaq: PCRX), a leading provider of innovative non-opioid pain management options, today reported financial results for the second quarter of 2020.

"We are very pleased to report that since the peak of the impact from COVID-19 in April, we've seen a steady and continued increase in EXPAREL sales. This is a testimony to the resolve of our physician partners who are dedicated to ensuring that patients receive their much-needed surgeries, particularly in the ambulatory setting," said Dave Stack, chairman and chief executive officer of Pacira BioSciences. "This pandemic has accelerated the shift of inpatient procedures to the 23-hour stay environment and we are well positioned to lead the way with our innovative opioid alternatives."

"Today, we are in a stronger position than ever as we wind down our partnership with DePuy Synthes and take full ownership of the EXPAREL franchise. Our recent financing strengthens our financial foundation and supports our strategy to expand our footprint in non-opioid pain management and regenerative health solutions while simultaneously ramping the top and bottom lines," continued Mr. Stack.

#### **Second Quarter 2020 Financial Results**

- Total revenues were \$75.5 million in the second quarter of 2020, a 26% decrease versus the \$102.6 million reported for the second quarter of 2019.
- EXPAREL net product sales were \$73.0 million in the second quarter of 2020, a 26% decrease versus the \$98.9 million reported for the second quarter of 2019.
- Second quarter 2020 iovera° net product sales were \$1.4 million, a 31% decrease versus the \$2.0 million reported for the second quarter of 2019.
- Sales of bupivacaine liposome injectable suspension to a third-party licensee for use in veterinary practice were \$0.8 million in the second quarter of 2020, compared to \$0.9 million in the second quarter of 2019.
- Second quarter 2020 royalty revenues were \$0.3 million, compared to \$0.8 million in the second quarter of 2019.

- Total operating expenses were \$82.7 million in the second quarter of 2020, compared to \$97.3 million in the second quarter of 2019.
- Research and development (R&D) expenses were \$13.6 million in the second quarter of 2020, compared to \$17.8 million in the second quarter of 2019. R&D expenses include \$6.1 million and \$6.8 million of product development and manufacturing capacity expansion costs in the second quarters of 2020 and 2019, respectively.
- Selling, general and administrative (SG&A) expenses were \$43.3 million in the second quarter of 2020, compared to \$49.1 million in the second quarter of 2019.
- GAAP net loss was \$7.3 million, or \$0.17 per share (basic and diluted), in the second quarter of 2020, compared to GAAP net income of \$2.7 million, or \$0.07 per share (basic) and \$0.06 per share (diluted), in the second quarter of 2019.
- Non-GAAP net income was \$5.0 million, or \$0.12 per share (basic and diluted), in the second quarter of 2020, compared to non-GAAP net income of \$17.5 million, or \$0.42 per share (basic) and \$0.41 per share (diluted), in the second quarter of 2019.
- Adjusted EBITDA was \$8.5 million in the second quarter of 2020, versus adjusted EBITDA of \$21.9 million in the second quarter of 2019.
- Pacira ended the second quarter of 2020 with cash, cash equivalents, short-term and long-term investments ("cash") of \$335.1 million. Cash used in operations was \$15.6 million in the second quarter of 2020, compared to cash provided by operations of \$22.8 million in the second quarter of 2019.
- Pacira had 42.2 million basic weighted average shares of common stock outstanding in the second quarter of 2020.
- For non-GAAP measures, Pacira had 42.9 million diluted weighted average shares of common stock outstanding in the second quarter of 2020.

See "Non-GAAP Financial Information" below.

#### **Recent Highlights**

- **Preliminary net product sales for July 2020.** Today the company also reported preliminary unaudited net product sales of EXPAREL and iovera° of \$38.1 million and \$0.8 million, respectively, for the month of July 2020. Given the rapidly changing variables related to the COVID-19 pandemic, the company does not have sufficient visibility to accurately forecast the impact of the pandemic and is currently not providing full-year 2020 financial guidance. In order to provide greater transparency, the company plans to report monthly intra-quarter unaudited net product sales until it has gained sufficient visibility around the impacts of COVID-19.
- *FDA acceptance of sNDA for EXPAREL use in pediatric patients.* In August 2020, Pacira announced the U.S. Food and Drug Administration (FDA) has accepted the submission of its supplemental new drug application (sNDA) seeking expansion of the EXPAREL label to include single-dose infiltration to provide postsurgical analgesia in children aged six and over. The expected action date by the FDA under the Prescription Drug User Fee Act (PDUFA) is March 22, 2021.

- Issuance of \$402.5 million aggregate principal amount of 0.750% convertible senior notes due 2025. In July 2020, Pacira issued \$402.5 million in aggregate principal amount of convertible senior notes due 2025 in a private placement. Pacira used approximately \$211.1 million of the net proceeds to repurchase \$185.0 million aggregate principal amount of its outstanding 2.375% Convertible Senior Notes due 2022. Pacira intends to use the remainder of the net proceeds from the offering for general corporate purposes, including working capital, research and development expenditures and the license or acquisition of complementary products and/or technologies.
- Conclusion of EXPAREL agreement with DePuy Synthes. In July 2020, Pacira announced the conclusion of its agreement with DePuy Synthes Sales Inc. to jointly market and promote the use of EXPAREL for orthopedic procedures in the United States. Under this collaboration, which began in January 2017, DePuy Synthes field representatives, specializing in joint reconstruction, spine, sports medicine, trauma and cranio-maxillofacial procedures, collaborate with the Pacira field teams to support EXPAREL use and education in orthopedic surgical settings. In addition to partnering with DePuy Synthes in support of orthopedic surgical procedures, Pacira field representatives have remained the overall EXPAREL account managers and commercial leads for soft tissue surgeons, anesthesiologists, and ambulatory surgery centers.

### **Today's Conference Call and Webcast Reminder**

The Pacira management team will host a conference call to discuss the company's financial results and recent developments today, Thursday, August 6, 2020, at 8:30 a.m. ET. To participate in the conference call, dial 1-877-845-0779 and provide the passcode 3276818. International callers may dial 1-720-545-0035 and use the same passcode. In addition, a live audio of the conference call will be available as a webcast. Interested parties can access the event through the "Events" page on the Pacira website at investor.pacira.com.

For those unable to participate in the live call, a replay will be available at 1-855-859-2056 (domestic) or 1-404-537-3406 (international) using the passcode 3276818. The replay of the call will be available for one week from the date of the live call. The webcast will be available on the Pacira website for approximately two weeks following the call.

#### **Non-GAAP Financial Information**

This press release contains financial measures that do not comply with U.S. generally accepted accounting principles (GAAP), such as non-GAAP net income, non-GAAP net income per share, non-GAAP cost of goods sold, non-GAAP gross margins, non-GAAP research and development (R&D) expense, non-GAAP selling, general and administrative (SG&A) expense and adjusted EBITDA, because such measures exclude acquisition-related charges (gains) and product discontinuation costs; stock-based compensation; amortization of debt discount; amortization of acquired intangible assets, an income tax benefit and step-up in basis of inventory in connection with the acquisition of MyoScience, Inc. and gain on investment.

These measures supplement the company's financial results prepared in accordance with GAAP. Pacira management uses these measures to better analyze its financial results, estimate its future cost of goods sold, gross margins, R&D expense and SG&A expense outlook for 2020 and to help make managerial decisions. In management's opinion, these non-GAAP measures are useful to investors and other users of our financial statements by providing greater transparency into the operating performance at Pacira and its future outlook. Such measures should not be deemed to be an alternative to GAAP requirements or a measure of liquidity for Pacira. Non-GAAP measures are also unlikely to be comparable with non-GAAP disclosures released by other companies. See the tables below for a reconciliation of GAAP to non-GAAP measures, including adjusted EBITDA.

#### **About Pacira BioSciences**

Pacira BioSciences, Inc. (Nasdaq: PCRX) is a leading provider of non-opioid pain management and regenerative health solutions dedicated to advancing and improving outcomes for health care practitioners and their patients. The company's long-acting local analgesic, EXPAREL® (bupivacaine liposome injectable suspension) was commercially launched in the United States in April 2012. EXPAREL utilizes DepoFoam®, a unique and proprietary product delivery technology that encapsulates drugs without altering their molecular structure, and releases them over a desired period of time. In April 2019, Pacira acquired the iovera® system, a handheld cryoanalgesia device used to deliver precise, controlled doses of cold temperature only to targeted nerves. To learn more about Pacira, including the corporate mission to reduce overreliance on opioids, visit www.pacira.com.

#### **About EXPAREL**

EXPAREL (bupivacaine liposome injectable suspension) is indicated for single-dose infiltration in adults to produce postsurgical local analgesia and as an interscalene brachial plexus nerve block to produce postsurgical regional analgesia. Safety and efficacy have not been established in other nerve blocks. The product combines bupivacaine with DepoFoam, a proven product delivery technology that delivers medication over a desired time period. EXPAREL represents the first and only multivesicular liposome local anesthetic that can be utilized in the peri- or postsurgical setting. By utilizing the DepoFoam platform, a single dose of EXPAREL delivers bupivacaine over time, providing significant reductions in cumulative pain scores with up to a 78 percent decrease in opioid consumption; the clinical benefit of the opioid reduction was not demonstrated. Additional information is available at www.EXPAREL.com.

### **Important Safety Information for Patients**

EXPAREL should not be used in obstetrical paracervical block anesthesia. In studies where EXPAREL was injected into the wound, the most common side effects were nausea, constipation, and vomiting. In studies where EXPAREL was injected near a nerve, the most common side effects were nausea, fever, and constipation. EXPAREL is not recommended to be used in patients younger than 18 years old or in pregnant women. Tell your healthcare provider if you have liver disease, since this may affect how the active ingredient (bupivacaine) in EXPAREL is eliminated from your body. EXPAREL should not be injected into the spine, joints, or veins. The active ingredient in EXPAREL: can affect your nervous system and your cardiovascular system; may cause an allergic reaction; may cause damage if injected into your joints.

#### About iovera°

The iovera° system is used to destroy tissue during surgical procedures by applying freezing cold. It can also be used to produce lesions in peripheral nervous tissue by the application of cold to the selected site for the blocking of pain. It is also indicated for the relief of pain and symptoms associated with osteoarthritis of the knee for up to 90 days. In one study, the majority of the patients suffering from osteoarthritis of the knee experienced pain and system relief beyond 150 days. The iovera° system's "1×90" Smart Tip configuration (indicating one needle which is 90 mm long) can also facilitate target nerve location by conducting electrical nerve stimulation from a separate nerve stimulator. The iovera° system is not indicated for treatment of central nervous system tissue.

#### **Important Safety Information**

The iovera° system is contraindicated for use in patients with the following: Cryoglobulinemia; Paroxysmal cold hemoglobinuria; cold urticaria; Raynaud's disease; open and/or infected wounds at or near the treatment line. Potential complications: As with any surgical treatment that uses needle-based therapy, there is potential for temporary site-specific reactions, including but not limited to: bruising (ecchymosis); swelling (edema); inflammation and/or redness (erythema); pain and/or tenderness; altered sensation (localized dysesthesia). Typically, these reactions resolve with no physician intervention. Patients may help the healing process by applying ice packs to the affected sites, and by taking over-the-counter analgesics.

#### **Forward-Looking Statements**

Any statements in this press release about the company's future expectations, plans, outlook, projections and prospects, and other statements containing the words "believes," "anticipates," "plans," "estimates," "expects," "intends," "may," "will," "would," "could," "can" and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including risks relating to: the impact of the worldwide COVID-19 (Coronavirus) pandemic and related global economic conditions on our business and results of operations; the cost and timing of an early termination

<sup>1</sup>Radnovich, R. et al. "Cryoneurolysis to treat the pain and symptoms of knee osteoarthritis: a multicenter, randomized, double-blind, sham-controlled trial." Osteoarthritis and Cartilage (2017) p1-10.

payment to DePuy Synthes Sales, Inc.; the success of the company's sales and manufacturing efforts in support of the commercialization of EXPAREL; the rate and degree of market acceptance of EXPAREL; the size and growth of the potential markets for EXPAREL and the company's ability to serve those markets; the company's plans to expand the use of EXPAREL to additional indications and opportunities, and the timing and success of any related clinical trials for EXPAREL; the ability to realize anticipated benefits and synergies from the acquisition of MyoScience; the ability to successfully integrate iovera° and any other future acquisitions into the company's existing business; the commercial success of iovera°; the rate and degree of market acceptance of iovera°; the size and growth of the potential markets for iovera° and our ability to serve those markets; our plans to expand the use of iovera° to additional indications and opportunities, and the timing and success of any related clinical trials for iovera°; and other factors discussed in the "Risk Factors" of the company's most recent Annual Report on Form 10-K and in other filings that the company periodically makes with the SEC. In addition, the forward-looking statements included in this press release represent the company's views as of the date of this press release. Important factors could cause actual results to differ materially from those indicated or implied by forward-looking statements, and as such the company anticipates that subsequent events and developments will cause its views to change. However, while the company may elect to update these forward-looking statements at some point in the future, it specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the company's views as of any date subsequent to the date of this press release.

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(Tables to Follow)

# **Condensed Consolidated Balance Sheets**

(in thousands) (unaudited)

	June 30, 2020		December 31, 2019		
ASSETS					
Current assets:					
Cash, cash equivalents and short-term investments	\$	335,053	\$	291,950	
Accounts receivable, net		44,013		47,530	
Inventories, net		66,690		58,296	
Prepaid expenses and other current assets		18,328		10,781	
Total current assets		455,823		408,557	
Long-term investments		8,261		64,798	
Fixed assets, net		113,297		104,681	
Right-of-use assets, net		77,799		38,124	
Goodwill		99,547		99,547	
Intangible assets, net		100,454		104,387	
Equity investment and other assets		10,930		10,971	
Total assets	\$	866,111	\$	831,065	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	9,160	\$	12,799	
Accrued expenses		47,684		70,427	
Lease liabilities		7,620		4,935	
Contingent consideration		4,504		18,179	
Income taxes payable		1,615		1,333	
Total current liabilities		70,583		107,673	
Convertible senior notes		314,182		306,045	
Lease liabilities		73,888		40,938	
Contingent consideration		16,326		19,963	
Other liabilities		2,984		1,502	
Total stockholders' equity		388,148		354,944	
Total liabilities and stockholders' equity	\$	866,111	\$	831,065	

Condensed Consolidated Statements of Operations (in thousands, except per share amounts) (unaudited)

		Three Months Ended June 30,			Six Months Ended June 30,			
		2020		2019		2020		2019
Net product sales:								
EXPAREL	\$	73,046	\$	98,868	\$	174,315	\$	189,482
Bupivacaine liposome injectable suspension		775		921		1,981		1,213
Total EXPAREL / bupivacaine liposome injectable suspension net product sales		73,821		99,789		176,296		190,695
iovera°		1,395		2,035		3,665		2,035
Total net product sales		75,216		101,824		179,961		192,730
Royalty revenue		289		780		1,228		1,187
Total revenues	_	75,505		102,604		181,189		193,917
Operating expenses:								
Cost of goods sold		22,305		25,201		52,037		52,505
Research and development		13,620		17,827		29,440		32,210
Selling, general and administrative		43,342		49,126		88,122		96,431
Amortization of acquired intangible assets		1,967		1,770		3,933		1,770
Acquisition-related charges (gains) and product discontinuation, net		1,418		3,405		(2,290)		4,647
Total operating expenses		82,652		97,329		171,242		187,563
Income (loss) from operations		(7,147)		5,275		9,947		6,354
Other (expense) income:								
Interest income		1,323		1,817		2,911		3,973
Interest expense		(5,456)		(5,878)		(11,477)		(11,691)
Other, net		3,969		(87)		(136)		(26)
Total other expense, net		(164)		(4,148)		(8,702)		(7,744)
Income (loss) before income taxes		(7,311)		1,127		1,245		(1,390)
Income tax benefit (expense)		42		1,603		(356)		1,349
Net income (loss)	\$	(7,269)	\$	2,730	\$	889	\$	(41)
Net income (loss) per share:								
Basic net income (loss) per common share	\$	(0.17)	\$	0.07	\$	0.02	\$	(0.00)
Diluted net income (loss) per common share	\$	(0.17)	\$	0.06	\$	0.02	\$	(0.00)
Weighted average common shares outstanding:								
Basic		42,221		41,384		42,126		41,312
Diluted		42,221		42,345		42,861		41,312

Reconciliation of GAAP to Non-GAAP Financial Information
(in thousands, except per share amounts)
(unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,			
		2020		2019		2020		2019
GAAP net income (loss)	\$	(7,269)	\$	2,730	\$	889	\$	(41)
Non-GAAP adjustments:								
Acquisition-related charges (gains)								
and product discontinuation, net		1,418		3,405		(2,290)		4,647
Stock-based compensation		9,222		7,783		18,070		15,217
Amortization of debt discount		3,660		3,405		7,254		6,749
Amortization of acquired intangible assets		1,967		1,770		3,933		1,770
Recognition of step-up basis in inventory from acquisition				220		_		220
Income tax benefit in connection with acquisition		_		(1,828)				(1,828)
Gain on investment		(3,979)				(8)		
Total Non-GAAP adjustments		12,288		14,755		26,959		26,775
Non-GAAP net income	\$	5,019	\$	17,485	\$	27,848	\$	26,734
GAAP basic net income (loss) per common share	\$	(0.17)	\$	0.07	\$	0.02	\$	(0.00)
`	\$ \$	` ′		0.07	\$	0.02		
GAAP diluted net income (loss) per common share	Ъ	(0.17)	\$	0.06	Ф	0.02	\$	(0.00)
Non-GAAP basic net income per common share	\$	0.12	\$	0.42	\$	0.66	\$	0.65
Non-GAAP diluted net income per common share	\$	0.12	\$	0.41	\$	0.65	\$	0.63
Weighted average common shares outstanding - basic		42,221		41,384		42,126		41,312
Weighted average common shares outstanding - diluted		42,937		42,345		42,861		42,231
Cost of goods sold reconciliation:								
GAAP cost of goods sold	\$	22,305	\$	25,201	\$	52,037	\$	52,505
Recognition of step-up basis in inventory from acquisition		_		(220)		_		(220)
Stock-based compensation		(1,284)		(1,156)		(2,503)		(2,247)
Non-GAAP cost of goods sold	\$	21,021	\$	23,825	\$	49,534	\$	50,038
Research and development reconciliation:								
•	¢	12 620	¢	17 027	¢	20.440	¢	22.210
GAAP research and development	\$	13,620	\$	17,827	\$	29,440	\$	32,210
Stock-based compensation	ф.	(1,357)	ф.	(1,257)	ф.	(2,544)	Φ.	(2,475)
Non-GAAP research and development	\$	12,263	\$	16,570	\$	26,896	\$	29,735
Selling, general and administrative reconciliation:								
GAAP selling, general and administrative	\$	43,342	\$	49,126	\$	88,122	\$	96,431
Stock-based compensation		(6,581)		(5,370)		(13,023)		(10,495)
Non-GAAP selling, general and administrative	\$	36,761	\$	43,756	\$	75,099	\$	85,936

# Reconciliation of GAAP Net Income (Loss) to Adjusted EBITDA

(in thousands) (unaudited)

		Three Months Ended June 30,				Six Months Ended				
						June 30,				
	·	2020		2019		2020		2019		
GAAP net income (loss)	\$	(7,269)	\$	2,730	\$	889	\$	(41)		
Interest income		(1,323)		(1,817)		(2,911)		(3,973)		
Interest expense (1)		5,456		5,878		11,477		11,691		
Income tax (benefit) expense (2)		(42)		(1,603)		356		(1,349)		
Depreciation expense		3,023		3,512		5,877		7,111		
Amortization of acquired intangible assets		1,967		1,770		3,933		1,770		
EBITDA		1,812		10,470		19,621		15,209		
Other adjustments:										
Acquisition-related charges (gains) and product										
discontinuation, net		1,418		3,405		(2,290)		4,647		
Stock-based compensation		9,222		7,783		18,070		15,217		
Recognition of step-up basis in										
inventory from acquisition		_		220		_		220		
Gain on investment		(3,979)				(8)				
Adjusted EBITDA (non-GAAP)	\$	8,473	\$	21,878	\$	35,393	\$	35,293		

<sup>(1)</sup> Includes amortization of debt discount

Adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) includes GAAP to non-GAAP adjustments that reflect how the Company's management analyzes its financial results. The adjusted EBITDA figures presented here are unlikely to be comparable with adjusted EBITDA disclosures released by other companies.

<sup>(2)</sup> Includes an income tax benefit in connection with the April 2019 acquisition of MyoScience, Inc.