UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): February 25, 2021

PACIRA BIOSCIENCES, INC.

(Exact name of registrant as specified in its charter)

Delaware 001-35060 51-0619477

(State or other jurisdiction of incorporation)

(Commission File Number)

(IRS Employer Identification No.)

5 Sylvan Way, Suite 300 Parsippany, New Jersey 07054 (Address and Zip Code of Principal Executive Offices)

(973) 254-3560

(Registrant's Telephone Number, Including Area Code)

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.13e-4(c)) □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Securities registered pursuant to Section 12(b) of the Act: Name of each exchange on which registered Common Stock, par value \$0.001 per share PCRX Nasdaq Global Select Market Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company □ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:											
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Securities registered pursuant to Section 12(b) of the Act: Name of each exchange on which registered		Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)										
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Securities registered pursuant to Section 12(b) of the Act: Title of each class Trading symbol Trading symbol Trading symbol Name of each exchange on which registered Nasdaq Global Select Market Nasdaq Global Select Market Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company □ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any		Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)										
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Item 2.02. Results of Operations and Financial Condition.

On February 25, 2021, Pacira BioSciences, Inc. issued a press release announcing its results for the fourth quarter and full-year ended December 31, 2020. The full text of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 of Form 8-K and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

Exhibit Number	Description
99.1	Earnings Press Release dated February 25, 2021
104	Cover Page Interactive Data File (Formatted as Inline XBRL)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PACIRA BIOSCIENCES, INC. (REGISTRANT)

Dated: February 25, 2021 By: /s/ KRISTEN WILLIAMS

Kristen Williams

Chief Administrative Officer and Secretary





FOR IMMEDIATE RELEASE

Pacira BioSciences Reports Full-Year and Fourth Quarter 2020 Financial Results

Reports record full-year 2020 revenue of \$429.6 million —
 Anesthesia-driven regional approaches expanding and driving strong EXPAREL growth —
 Conference call today at 8:30 a.m. ET —

PARSIPPANY, N.J., February 25, 2021 - Pacira BioSciences, Inc. (Nasdaq: PCRX), the industry leader in its commitment to non-opioid pain management and regenerative health solutions, today reported financial results for the fourth quarter and full-year of 2020.

"Our nation's opioid crisis has escalated under the shadow of the COVID-19 pandemic, as isolation and lack of access to healthcare has exacerbated mental health challenges, particularly addiction. I am delighted to report that EXPAREL-based protocols are expanding opioid-sparing pain management for a variety of procedures where historically poor postsurgical pain management fueled such addictions. Despite these challenging times, we have quickly adapted to a virtual world and delivered record revenues for 2020," said Dave Stack, chairman and chief executive officer of Pacira BioSciences. "Looking ahead to the balance of the year, we remain steadfast in our commitment to providing an opioid alternative to as many patients as possible and redefining the role of opioids as a rescue medication while enabling the migration to hospital outpatient and ambulatory surgery centers for elective surgery."

2020 Full-Year and Fourth Quarter Financial Highlights

- Full-year revenues of \$429.6 million and fourth quarter revenues of \$131.0 million.
- Full-year GAAP net income of \$145.5 million or \$3.41 per share (basic) and \$3.33 (diluted).
- Fourth quarter GAAP net income of \$14.5 million or \$0.33 per share (basic) and \$0.32 (diluted).
- Full-year non-GAAP Adjusted EBITDA of \$112.6 million and fourth quarter non-GAAP Adjusted EBITDA of \$42.9 million.

Recent Business Highlights

• Equity investment in GeneQuine Biotherapeutics.

In January 2021, Pacira announced an equity investment in GeneQuine Biotherapeutics GmbH. Under the terms of the agreement, Pacira made an initial investment of €2.0 million with an additional €4.0 million investment predicated upon GeneQuine achieving certain prespecified near-term milestones related to its lead gene therapy product candidate, GQ-303. Up to €2.5 million of the total Pacira investment will be in the form of a convertible note. In addition, Pacira is entitled to appoint one member to GeneQuine's board of directors. GeneQuine Biotherapeutics is a privately held biopharmaceutical company advancing a gene therapy platform for the treatment of osteoarthritis (OA) and other musculoskeletal disorders. GeneQuine's product candidates are next-generation gene transfer vehicles that are highly efficient in entering joint cells to confer multi-year gene expression.

• European Commission approves EXPAREL for the treatment of postsurgical pain. In November 2020, the European Commission granted marketing authorization for EXPAREL as a brachial plexus block or femoral nerve block for treatment of post-operative pain in adults, and as a field block for treatment of somatic post-operative pain from small- to medium-sized surgical wounds in adults. The European Commission approval was based on the results of four pivotal Phase 3 studies that demonstrated improvements in pain reduction and opioid use. These studies include: lower extremity nerve block, upper extremity nerve block, and infiltration studies in hard and soft tissue surgeries. The European Commission decision is applicable to all 27 European Union member states plus the United Kingdom, Iceland, Norway and Liechtenstein. Commercial planning is underway, with an anticipated launch in the second half of 2021.

Fourth Quarter 2020 Financial Results

- Total revenues were \$131.0 million in the fourth quarter of 2020, a 7% increase over the \$122.4 million reported for the fourth quarter of 2019.
- EXPAREL net product sales were \$125.3 million in the fourth quarter of 2020, a 7% increase over the \$116.9 million reported for the fourth quarter of 2019.
- Fourth quarter 2020 iovera° net product sales were \$2.4 million, a 25% decrease versus the \$3.2 million reported in the fourth quarter of 2019.
- Sales of bupivacaine liposome injectable suspension to a third-party licensee for use in veterinary practice were \$2.0 million in the fourth quarter of 2020, compared to \$1.7 million in 2019.
- Fourth quarter 2020 royalty revenue was \$1.2 million compared to \$0.6 million in 2019.
- Total operating expenses were \$112.2 million in the fourth quarter of 2020, compared to \$120.7 million in the fourth quarter of 2019.
- Research and development (R&D) expenses were \$15.3 million in the fourth quarter of 2020, compared to \$19.7 million in the fourth quarter of 2019. The company's R&D expenses include \$5.2 million and \$8.7 million of product development and manufacturing capacity expansion costs in the fourth quarters of 2020 and 2019, respectively.
- Selling, general and administrative (SG&A) expenses were \$52.8 million in the fourth quarter of 2020, compared to \$54.2 million in the fourth quarter of 2019.
- GAAP net income was \$14.5 million, or \$0.33 per share (basic) and \$0.32 (diluted), in the fourth quarter of 2020, compared to a GAAP net loss of \$4.9 million, or \$0.12 per share (basic and diluted), in the fourth quarter of 2019.
- Non-GAAP net income was \$38.8 million, or \$0.89 per share (basic) and \$0.87 per share (diluted), in the fourth quarter of 2020, compared to non-GAAP net income of \$23.8 million, or \$0.57 per share (basic) and \$0.56 per share (diluted), in the fourth quarter of 2019.
- Adjusted EBITDA was \$42.9 million in the fourth quarter of 2020, a 48% increase over \$29.1 million in the fourth quarter of 2019.
- Pacira had 43.5 million basic and 44.7 million diluted weighted average shares of common stock outstanding in the fourth quarter of 2020.

Full-Year 2020 Financial Results

- Total revenues were \$429.6 million in 2020, a 2% increase over the \$421.0 million reported in 2019.
- EXPAREL net product sales were \$413.3 million in 2020, a 1% increase over the \$407.9 million reported in 2019.
- Full-year iovera° net product sales were \$8.8 million, a 12% increase over the \$7.9 million reported in 2019. Pacira began recognizing sales of iovera° in April 2019 after completing its acquisition of MyoScience, Inc., a privately held medical technology company.
- Sales of bupivacaine liposome injectable suspension to a third-party licensee for use in veterinary practice were \$4.5 million in 2020, compared to \$3.2 million in 2019.
- Full-year royalty revenue was \$3.0 million compared to \$2.1 million in 2019.
- Total operating expenses were \$383.3 million in 2020, compared to \$410.5 million in 2019.
- Research and development (R&D) expenses were \$59.4 million in 2020, compared to \$72.1 million in 2019. The company's R&D expenses include \$23.5 million and \$29.7 million of product development and manufacturing capacity expansion costs in 2020 and 2019, respectively.
- Selling, general and administrative (SG&A) expenses were \$193.5 million in 2020, compared to \$200.8 million in 2019.
- GAAP net income was \$145.5 million, or \$3.41 per share (basic) and \$3.33 per share (diluted) in 2020, compared to a GAAP net loss of \$11.0 million, or \$0.27 per share (basic and diluted) in 2019.
- Non-GAAP net income was \$96.6 million, or \$2.26 per share (basic) and \$2.21 per share (diluted), in 2020, compared to non-GAAP net income of \$70.7 million, or \$1.70 per share (basic) and \$1.67 per share (diluted), in 2019.
- Adjusted EBITDA was \$112.6 million in 2020, a 26% increase over \$89.2 million in 2019.
- Pacira had 42.7 million basic and 43.7 million diluted weighted average shares of common stock outstanding in 2020.

See "Non-GAAP Financial Information" below.

Financial Guidance

The company's 2021 product sales continue to be negatively impacted by the COVID-19 pandemic, which mandated significant postponement or suspension in the scheduling of elective surgical procedures resulting from public health guidance and government directives. Elective surgery restrictions began to lift on a state-by-state basis in April 2020. In order to provide greater transparency, the company will continue to report monthly intra-quarter unaudited net product sales until it has gained enough visibility around the impacts of COVID-19 to reinstate financial guidance.

Today's Conference Call and Webcast Reminder

The Pacira management team will host a conference call to discuss the company's financial results and recent developments today, Thursday, February 25, 2021, at 8:30 a.m. ET. To participate in the conference call, dial 1-877-845-0779 and provide the passcode 4864607. International callers may dial 1-720-545-0035 and use the same passcode. In addition, a live audio of the conference call will be available as a webcast. Interested parties can access the event through the "Events" page on the Pacira website at investor.pacira.com.

For those unable to participate in the live call, a replay will be available at 1-855-859-2056 (domestic) or 1-404-537-3406 (international) using the passcode 4864607. The replay of the call will be available for one week from the date of the live call. The webcast will be available on the Pacira website for approximately two weeks following the call.

Non-GAAP Financial Information

This press release contains financial measures that do not comply with U.S. generally accepted accounting principles (GAAP), such as non-GAAP net income, non-GAAP net income per share, non-GAAP cost of goods sold, non-GAAP gross margins, non-GAAP research and development (R&D) expense and non-GAAP selling, general and administrative (SG&A) expense and adjusted EBITDA, because such measures exclude acquisition-related charges, product discontinuation costs and other expense; stock-based compensation; amortization of debt discount; loss on early extinguishment of debt, amortization of acquired intangible assets; an income tax benefit and a step-up in basis of inventory in connection with the acquisition of MyoScience, Inc., (gain) loss on investment and other non-operating income and the reversal of a deferred tax valuation allowance.

These measures supplement Pacira's financial results prepared in accordance with GAAP. Pacira management uses these measures to better analyze its financial results, estimate its future cost of goods sold, gross margins, R&D expense and SG&A expense outlook for 2021 and to help make managerial decisions. In management's opinion, these non-GAAP measures are useful to investors and other users of our financial statements by providing greater transparency into the operating performance at Pacira and its future outlook. Such measures should not be deemed to be an alternative to GAAP requirements or a measure of liquidity for Pacira. Non-GAAP measures are also unlikely to be comparable with non-GAAP disclosures released by other companies. See the tables below for a reconciliation of GAAP to non-GAAP measures, including adjusted EBITDA.

About Pacira BioSciences

Pacira BioSciences, Inc. (Nasdaq: PCRX) is the industry leader in its commitment to non-opioid pain management and regenerative health solutions to improve patients' journeys along the neural pain pathway. The company's long-acting local analgesic, EXPAREL® (bupivacaine liposome injectable suspension) was commercially launched in the United States in April 2012. EXPAREL utilizes DepoFoam®, a unique and proprietary product delivery technology that encapsulates drugs without altering their molecular structure, and releases them over a desired period of time. In April 2019, Pacira acquired the iovera°® system, a handheld cryoanalgesia device used to deliver precise, controlled doses of cold temperature only to targeted nerves. To learn more about Pacira, including the corporate mission to reduce overreliance on opioids, visit www.pacira.com.

About EXPAREL

EXPAREL (bupivacaine liposome injectable suspension) is indicated for single-dose infiltration in adults to produce postsurgical local analgesia and as an interscalene brachial plexus nerve block to produce postsurgical regional analgesia. Safety and efficacy have not been established in other nerve blocks. The

product combines bupivacaine with DepoFoam, a proven product delivery technology that delivers medication over a desired time period. EXPAREL represents the first and only multivesicular liposome local anesthetic that can be utilized in the peri- or postsurgical setting. By utilizing the DepoFoam platform, a single dose of EXPAREL delivers bupivacaine over time, providing significant reductions in cumulative pain scores with up to a 78 percent decrease in opioid consumption; the clinical benefit of the opioid reduction was not demonstrated. Additional information is available at www.EXPAREL.com.

Important Safety Information for Patients

EXPAREL should not be used in obstetrical paracervical block anesthesia. In studies where EXPAREL was injected into the wound, the most common side effects were nausea, constipation, and vomiting. In studies where EXPAREL was injected near a nerve, the most common side effects were nausea, fever, and constipation. EXPAREL is not recommended to be used in patients younger than 18 years old or in pregnant women. Tell your healthcare provider if you have liver disease, since this may affect how the active ingredient (bupivacaine) in EXPAREL is eliminated from your body. EXPAREL should not be injected into the spine, joints, or veins. The active ingredient in EXPAREL: can affect your nervous system and your cardiovascular system; may cause an allergic reaction; may cause damage if injected into your joints.

About iovera°

The iovera° system is used to destroy tissue during surgical procedures by applying freezing cold. It can also be used to produce lesions in peripheral nervous tissue by the application of cold to the selected site for the blocking of pain. It is also indicated for the relief of pain and symptoms associated with osteoarthritis of the knee for up to 90 days. In one study, the majority of the patients suffering from osteoarthritis of the knee experienced pain and system relief beyond 150 days. The iovera° system's "1×90" Smart Tip configuration (indicating one needle which is 90 mm long) can also facilitate target nerve location by conducting electrical nerve stimulation from a separate nerve stimulator. The iovera° system is not indicated for treatment of central nervous system tissue.

Important Safety Information

The iovera° system is contraindicated for use in patients with the following: Cryoglobulinemia; Paroxysmal cold hemoglobinuria; cold urticaria; Raynaud's disease; open and/or infected wounds at or near the treatment line. Potential complications: As with any surgical treatment that uses needle-based therapy, there is potential for temporary site-specific reactions, including but not limited to: bruising (ecchymosis); swelling (edema); inflammation and/or redness (erythema); pain and/or tenderness; altered sensation (localized dysesthesia). Typically, these reactions resolve with no physician intervention. Patients may help the healing process by applying ice packs to the affected sites, and by taking over-the-counter analgesics.

¹Radnovich, R. et al. "Cryoneurolysis to treat the pain and symptoms of knee osteoarthritis: a multicenter, randomized, double-blind, sham-controlled trial." Osteoarthritis and Cartilage (2017) p1-10.

Forward-Looking Statements

Any statements in this press release about the company's future expectations, plans, trends, outlook, projections and prospects, and other statements containing the words "believes," "anticipates," "plans," "estimates," "expects," "intends," "may," "will," "would," "could," "can" and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forwardlooking statements as a result of various important factors, including risks relating to: the success of the company's sales and manufacturing efforts in support of the commercialization of EXPAREL; the rate and degree of market acceptance of EXPAREL; the size and growth of the potential markets for EXPAREL and the company's ability to serve those markets; the company's plans to expand the use of EXPAREL to additional indications and opportunities, and the timing and success of any related clinical trials; the ability to realize anticipated benefits and synergies from the acquisition of MyoScience; the ability to successfully integrate iovera° and any other future acquisitions into the company's existing business; the commercial success of iovera° and other factors discussed in the "Risk Factors" of the company's most recent Annual Report on Form 10-K and in other filings that the company periodically makes with the SEC. In addition, the forward-looking statements included in this press release represent the company's views as of the date of this press release. Important factors could cause actual results to differ materially from those indicated or implied by forward-looking statements, and as such the company anticipates that subsequent events and developments will cause its views to change. However, while the company may elect to update these forward-looking statements at some point in the future, it specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the company's views as of any date subsequent to the date of this press release.

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Investor Contact:

Susan Mesco, (973) 451-4030 susan.mesco@pacira.com

Media Contact:

Coyne Public Relations Alyssa Schneider, (973) 588-2270 aschneider@coynepr.com

(Tables to Follow)

Condensed Consolidated Balance Sheets

(in thousands) (unaudited)

	Dec	cember 31, 2020	December 31, 2019		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	99,957	\$	78,228	
Short-term investments		421,705		213,722	
Accounts receivable, net		53,046		47,530	
Inventories, net		64,650		58,296	
Prepaid expenses and other current assets		12,265		10,781	
Total current assets		651,623		408,557	
Long-term investments		95,459		64,798	
Fixed assets, net		136,688		104,681	
Right-of-use assets, net		74,492		38,124	
Goodwill		99,547		99,547	
Intangible assets, net		96,521		104,387	
Deferred tax assets		106,164		_	
Equity investments and other assets		14,019		10,971	
Total assets	\$	1,274,513	\$	831,065	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	10,431	\$	12,799	
Accrued expenses		70,974		70,427	
Lease liabilities		7,425		4,935	
Convertible senior notes (1)		149,648		_	
Contingent consideration		14,736		18,179	
Income taxes payable		114		1,333	
Total current liabilities	·	253,328		107,673	
Convertible senior notes (2)		313,030		306,045	
Lease liabilities		71,025		40,938	
Contingent consideration		13,610		19,963	
Other liabilities		3,832		1,502	
Total stockholders' equity		619,688		354,944	
Total liabilities and stockholders' equity	\$	1,274,513	\$	831,065	

⁽¹⁾ Relates to our 2.375% convertible senior notes due 2022. These notes are classified as current at December 31, 2020 because the note holders can convert any time on or after October 1, 2021.
(2) Relates to our 0.750% convertible senior notes due 2025 that are not currently convertible.

Consolidated Statements of Operations (in thousands, except per share amounts) (unaudited)

		Three Months Ended December 31,				Year Ended December 31,			
		2020		2019		2020		2019	
Net product sales:									
EXPAREL	\$	125,309	\$	116,939	\$	413,338	\$	407,877	
Bupivacaine liposome injectable suspension		2,029		1,685		4,459		3,153	
Total EXPAREL / bupivacaine liposome injectable suspension net product sales		127,338		118,624		417,797		411,030	
iovera°		2,426		3,221		8,817		7,896	
Total net product sales		129,764		121,845		426,614		418,926	
Royalty revenue		1,210		579		3,033		2,100	
Total revenues		130,974		122,424		429,647		421,026	
Operating expenses:									
Cost of goods sold		35,298		31,904		117,328		106,712	
Research and development		15,331		19,653		59,421		72,119	
Selling, general and administrative		52,831		54,223		193,516		200,782	
Amortization of acquired intangible assets		1,966		1,967		7,866		5,703	
Acquisition-related charges, product discontinuation and other		6,765		12,965		5,166		25,230	
Total operating expenses		112,191		120,712		383,297		410,546	
Income from operations		18,783		1,712		46,350		10,480	
Other (expense) income:									
Interest income		693		1,667		4,629		7,376	
Interest expense		(7,062)		(5,997)		(25,671)		(23,628)	
Loss on early extinguishment of debt		_		_		(8,071)		_	
Other, net		279		(923)		2,852		(4,976)	
Total other expense, net		(6,090)		(5,253)		(26,261)		(21,228)	
Income (loss) before income taxes		12,693		(3,541)		20,089		(10,748)	
Income tax benefit (expense)		1,821		(1,347)		125,434		(268)	
Net income (loss)	\$	14,514	\$	(4,888)	\$	145,523	\$	(11,016)	
Net income (loss) per share:									
Basic net income (loss) per common share	\$	0.33	\$	(0.12)	\$	3.41	\$	(0.27)	
Diluted net income (loss) per common share	\$	0.32	\$	(0.12)		3.33	\$	(0.27)	
Weighted average common shares outstanding:	-		•	()				(3.2.)	
Basic		43,503		41,784		42,671		41,513	
Diluted		44,730		41,784		43,682		41,513	

Reconciliation of GAAP to Non-GAAP Financial Information

(in thousands, except per share amounts) (unaudited)

		Three Months Ended December 31,				Year Ended December 31,			
	-	2020		2019		2020		2019	
GAAP net income (loss)	\$	14,514	\$	(4,888)	\$	145,523	\$	(11,016)	
Non-GAAP adjustments:									
Acquisition-related charges, product discontinuation and other		6,765		12,965		5,166		25,230	
Stock-based compensation		10,896		9,189		39,920		33,650	
Loss on early extinguishment of debt		_		_		8,071			
Amortization of debt discount		5,570		3,530		18,254		13,746	
Amortization of acquired intangible assets		1,966		1,967		7,866		5,703	
Income tax benefit in connection with acquisition		_		_		_		(1,828)	
Recognition of step-up basis in inventory from acquisition		_		_		_		220	
Release of valuation allowance on deferred tax assets		(2,041)		_		(126,613)		_	
Loss (gain) on investment and other non-operating income, net		1,161		1,023		(1,618)		4,981	
Total Non-GAAP adjustments		24,317		28,674		(48,954)		81,702	
Non-GAAP net income	\$	38,831	\$	23,786	\$	96,569	\$	70,686	
GAAP basic net income (loss) per common share	\$	0.33	\$	(0.12)	\$	3.41	\$	(0.27)	
GAAP diluted net income (loss) per common share	\$	0.32	\$	(0.12)	\$	3.33	\$	(0.27)	
Non-GAAP basic net income per common share	\$	0.89	\$	0.57	\$	2.26	\$	1.70	
Non-GAAP diluted net income per common share	\$	0.87	\$	0.56	\$	2.21	\$	1.67	
Weighted average common shares outstanding - basic		43,503		41,784		42,671		41,513	
Weighted average common shares outstanding - diluted		44,730		42,612		43,682		42,370	
Cost of goods sold reconciliation:									
GAAP cost of goods sold	\$	35,298	\$	31,904	\$	117,328	\$	106,712	
Stock-based compensation	•	(1,539)		(1,174)	•	(5,589)	•	(4,665)	
Recognition of step-up basis in inventory from acquisition		_				_		(220)	
Non-GAAP cost of goods sold	\$	33,759	\$	30,730	\$	111,739	\$	101,827	
December delivery and the second seco									
Research and development reconciliation:	¢	15 221	φ	10 CE2	φ	FO 421	ď	70.110	
GAAP research and development	\$	15,331	\$	19,653	\$	59,421	\$	72,119	
Stock-based compensation	Φ.	(1,267)	Φ.	(1,342)	Φ.	(5,211)	Φ.	(5,114)	
Non-GAAP research and development	\$	14,064	\$	18,311	\$	54,210	\$	67,005	
Selling, general and administrative reconciliation:									
GAAP selling, general and administrative	\$	52,831	\$	54,223	\$	193,516	\$	200,782	
Stock-based compensation		(8,090)		(6,672)		(29,120)		(23,871)	
Non-GAAP selling, general and administrative	\$	44,741	\$	47,551	\$	164,396	\$	176,911	

Reconciliation of GAAP Net Income (Loss) to Adjusted EBITDA

(in thousands) (unaudited)

	Three Months Ended December 31,				Year Ended December 31,			
		2020		2019	2020			2019
GAAP net income (loss)	\$	14,514	\$	(4,888)	\$	145,523	\$	(11,016)
Interest income		(693)		(1,667)		(4,629)		(7,376)
Interest expense (1)		7,062		5,997		25,671		23,628
Income tax (benefit) expense (2)(3)		(1,821)		1,347		(125,434)		268
Depreciation expense		3,095		3,124		12,042		13,873
Amortization of acquired intangible assets		1,966		1,967		7,866		5,703
EBITDA		24,123		5,880		61,039		25,080
Other adjustments:								
Acquisition-related charges and product discontinuation, net		6,765		12,965		5,166		25,230
Stock-based compensation		10,896		9,189		39,920		33,650
Loss on early extinguishment of debt		_		_		8,071		_
Recognition of step-up basis in inventory from acquisition		_		_		_		220
Loss (gain) on investment		1,161		1,023		(1,618)		4,981
Adjusted EBITDA (non-GAAP)	\$	42,945	\$	29,057	\$	112,578	\$	89,161

⁽¹⁾ Includes amortization of debt discount

Adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) includes GAAP to non-GAAP adjustments that reflect how the Company's management analyzes its financial results. The adjusted EBITDA figures presented here are unlikely to be comparable with adjusted EBITDA disclosures released by other companies.

⁽²⁾ Includes an income tax benefit in connection with the April 2019 acquisition of MyoScience, Inc.
(3) Includes the reversal of a deferred tax valuation allowance during the year ended December 31, 2020